

Solar Energy in Development Cooperation

A view on local demand

Christian Breyer

Professor for Solar Economy, LUT

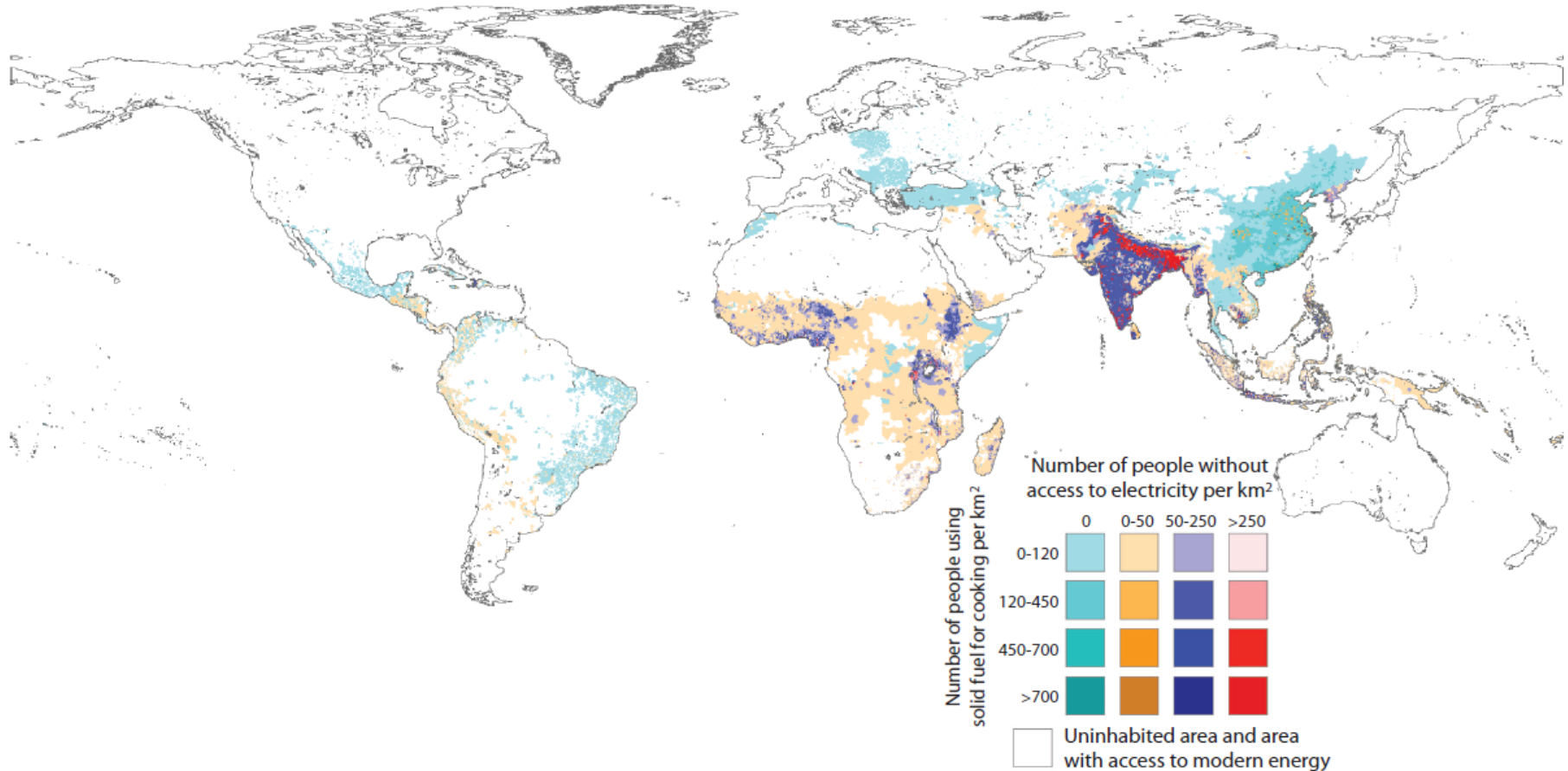
Seminar of Technology for Life and Kepa on

Solar Energy in Development Cooperation

Helsinki, November 4, 2015

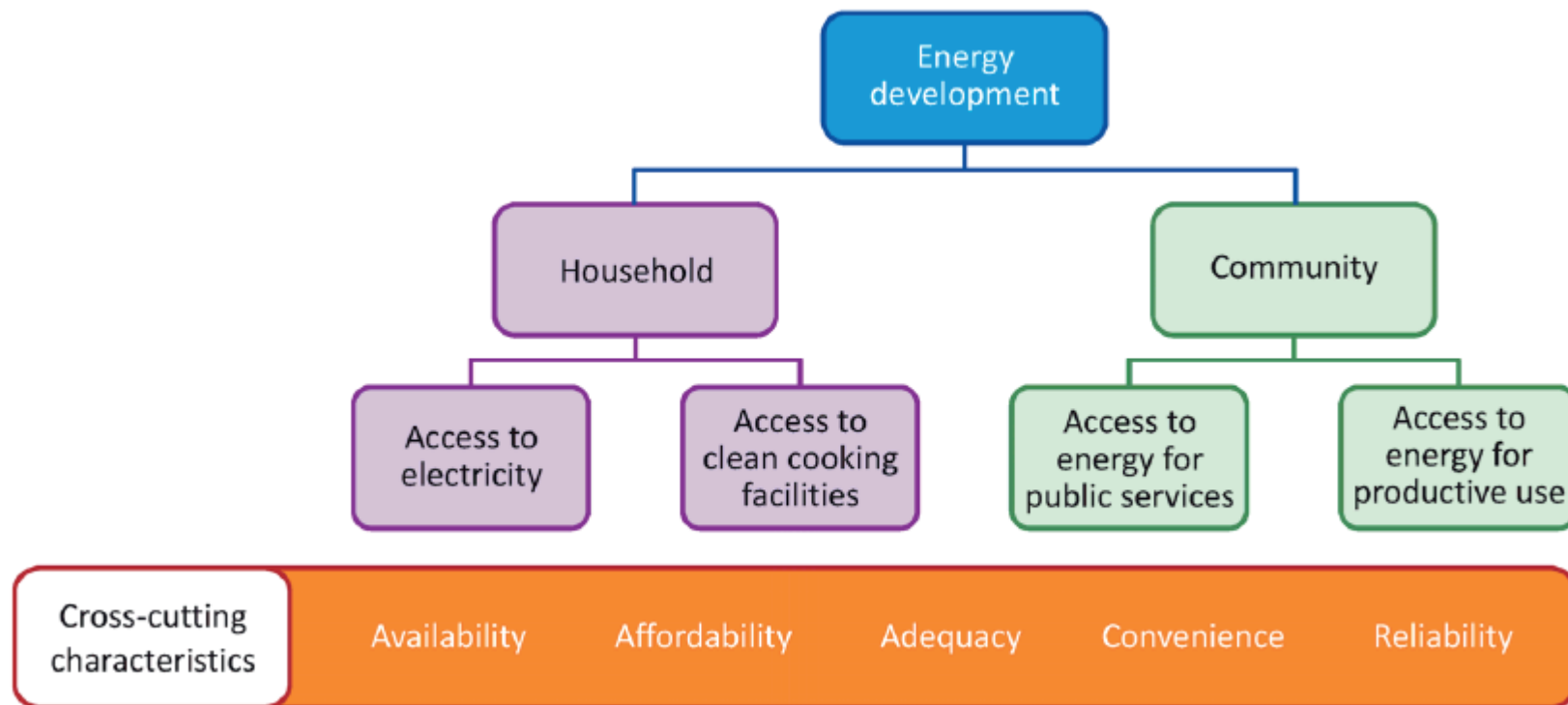
- **Overview**
- **Solar Home Systems/ pico SHS**
- **PV upgrades for diesel grids**
- **Country ranking business models**
- **Role of batteries: case of Tanzania**
- **Solarkiosk: catalyst for electrification**
- **Islands: on-grid but off-grid**
- **100% RE for the case of South-East Asia**
- **Summary**

People without access to electricity



Density of population lacking access to modern energy carriers in 2005. Colored areas show people per km² without access to electricity and those that use solid fuels for cooking, e.g., dark blue and red areas show where people do not have access to electricity and cook predominately using solid fuels.

Energy development framework



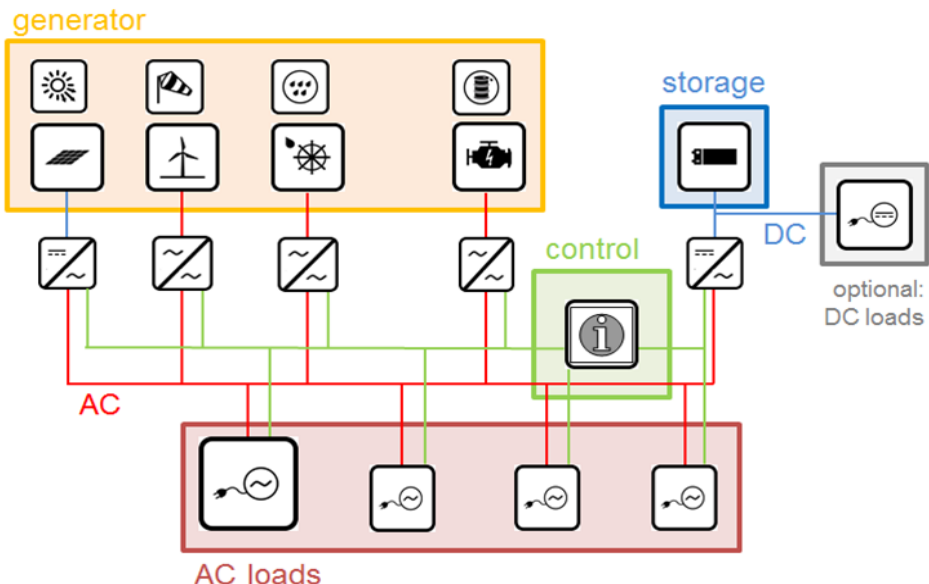
PV: Basis for decentralised energy supply

Advantages of PV for decentralised sites

- cost-effective
- modular expandable
- wear-free technology
- solar energy available everywhere
- easy installation



picture: Sunlabob Renewable Energy Ltd.



Possible systems:

solar home systems (5 – 250 Wp)

- are suitable for very small energy needs
- are linked with small capital costs

mini-grids (kW – MW)

- are flexibly expandable
- higher power enables supply of commercial usage, hospitals, villages etc.

-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

Solar Home System (SHS) in Ethiopia



see: www.solar-energy-foundation.org

fosera – high efficiency products for the poor



fosera SCANDLE & BOP

use the energy



fosera SCANDLE

- Portable and Versatile
- Robust design allows multiple functions with one device: as a hanging lamp, wall lamp, ceiling lamp, ambience light, or portable torch.
- Ultra efficient, long-lasting LED lights.
- The SCANDLE can power radios and charge cell phones.
- After each full charging in the sun, the battery lasts up to 70 hours in dimmed mode.

fosera BOP

- The fosera BOP+ has one Out-let that is able to power several fosera applications.
- The robust and flexible design allows the device to be used in many ways; as a wall lamp, ceiling lamp or ambience light.
- After each full charging, the battery offers up to 50 hours of light in the dimmed mode.
- Nightlight function: light switches automatically on at night.

Brilliant solar lanterns with extremely long lifespan



Both the fosera SCANDLE and the fosera BOP can be combined with a fosera Pico-Solar Home System by Plug & Play connection.

They can be charged with a small separate PV module or over the PSHS.

feel the energy



fosera PSHS

- Pico Solar Home System for domestic use
- Unique, modular PSHS extension: the system can grow with demand
- Easy to install
- Can charge cellphones

Unique Modular Concept

- Both the fosera PSHS and LSHS allow up to four different loads to be connected at one time.
- If demand grows, the fosera system can grow as well.
- This parallel connection is very simple; by plugging in one connector cable the additional fosera power pack will work perfectly.

fosera LSHS

- The fosera Lion Solar Home System is an autonomous and mobile energy system that is capable of powering several 12 V loads.
- The LSHS can power a TV or a small computer and several lamps.

fosera PSHS & LSHS

enjoy the energy



Multiple Applications

- Efficient appliances can be connected to all fosera systems including table lamps, fans, radios, phone chargers, fairy lights etc.
- fosera engineers are constantly expanding the product range.

USB Outlet

- The PSHS is also available with a USB plug for the universal use of charging devices such as mobile phones and MP3 players.

Innovative Battery Technology

- fosera uses only new, high-quality lithium-iron-phosphate battery technology, to store energy.
- This technology allows long battery lifetime of five to ten years, lasting up to three times longer than conventional battery technologies on the market.

fosera Solar Charging Station

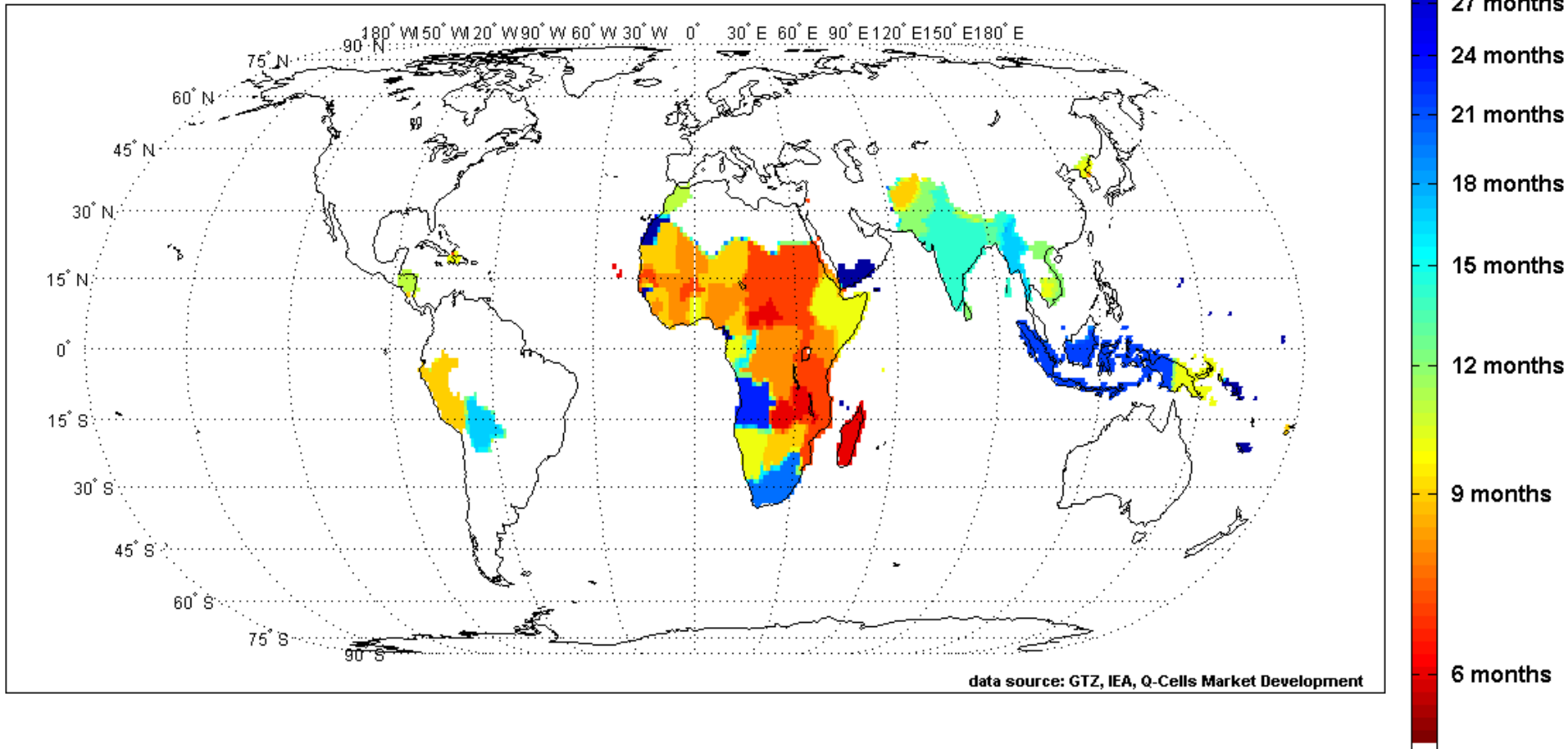


The fosera Solar Charging Station is designed to charge several phones, lanterns or other devices.

It has two USB-Outlets that are able to charge a cell phone within 1 hour, 4-8 mobile phones per day.

SHS: Perfect Solution for the Poor

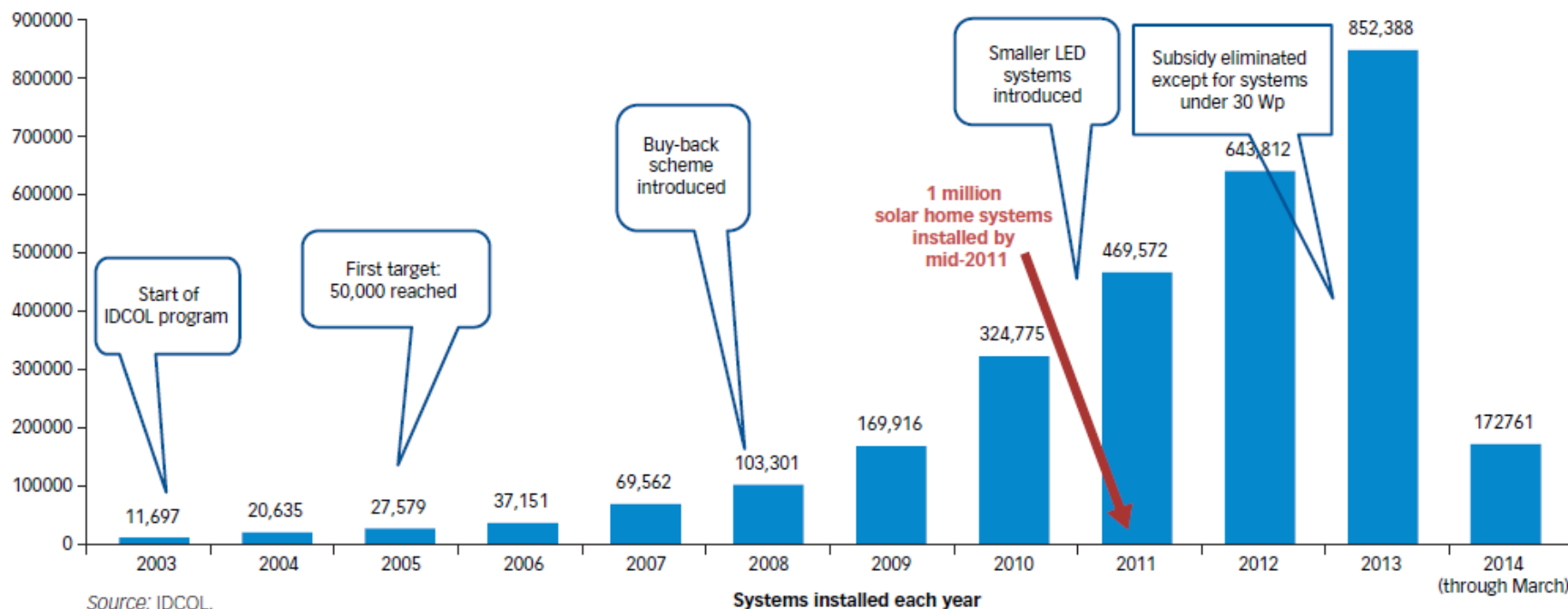
Amortisation period of a 2 Wp pico PV system (one lamp)



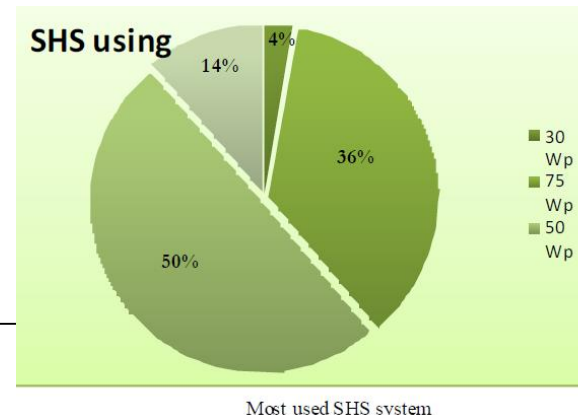
source: [Breyer Ch., Werner C., Rolland S., et al., 2011. Off-Grid Photovoltaic Applications in Regions of Low Electrification: High Demand, Fast Financial Amortization and Large Market Potential, 26th EU PVSEC](#)

Bangladesh, the leading SHS market globally

Solar home systems installed each year, 2003–14



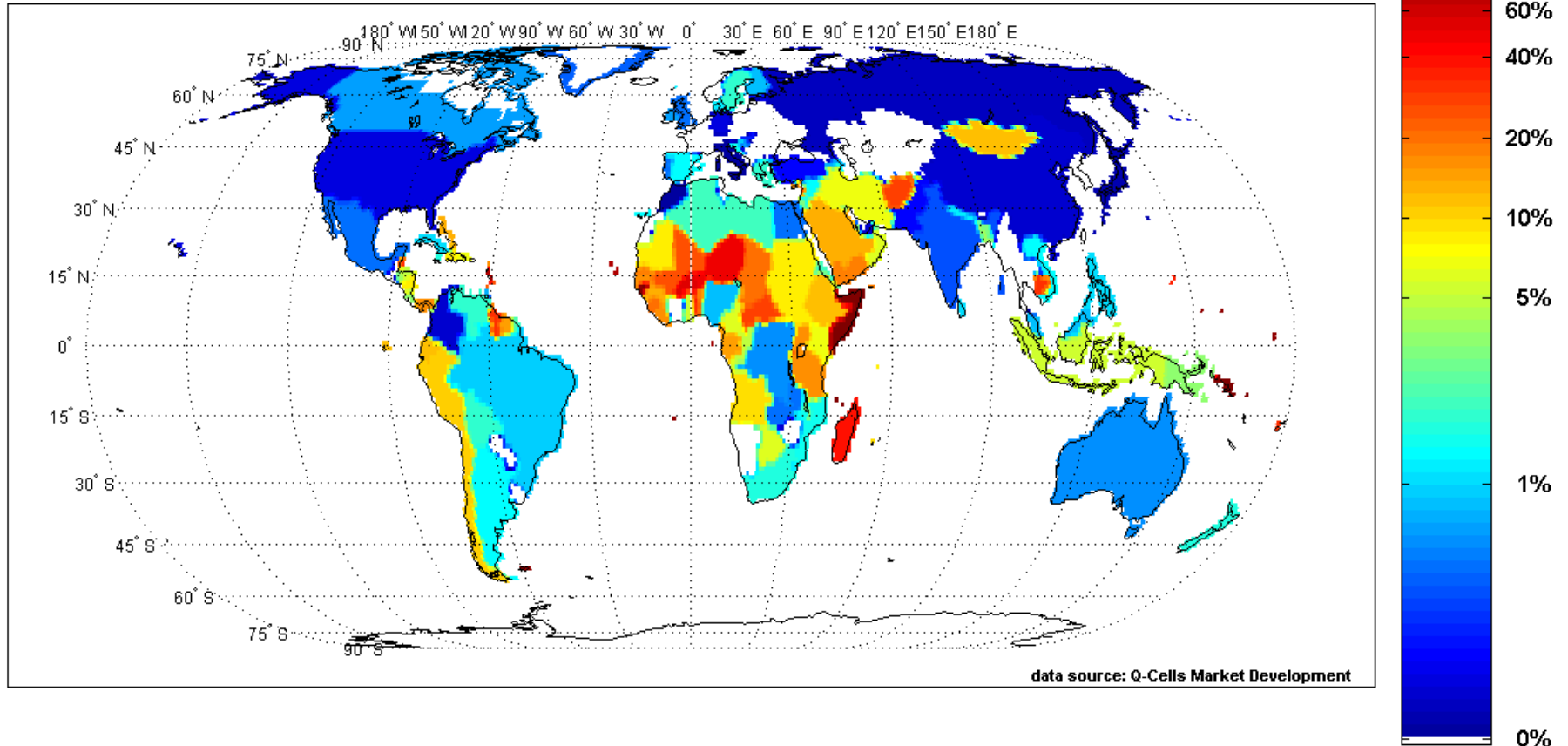
source: World Bank, 2014. Scaling up access to electricity: The case of Bangladesh;
Khan S.A. and Azad A.M., 2014. Social impact of SHS in rural Bangladesh: A
case study of rural zone, Sustainability Energy and the Environment, 1, 5-22



-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

Off-Grid: Diesel-Grids

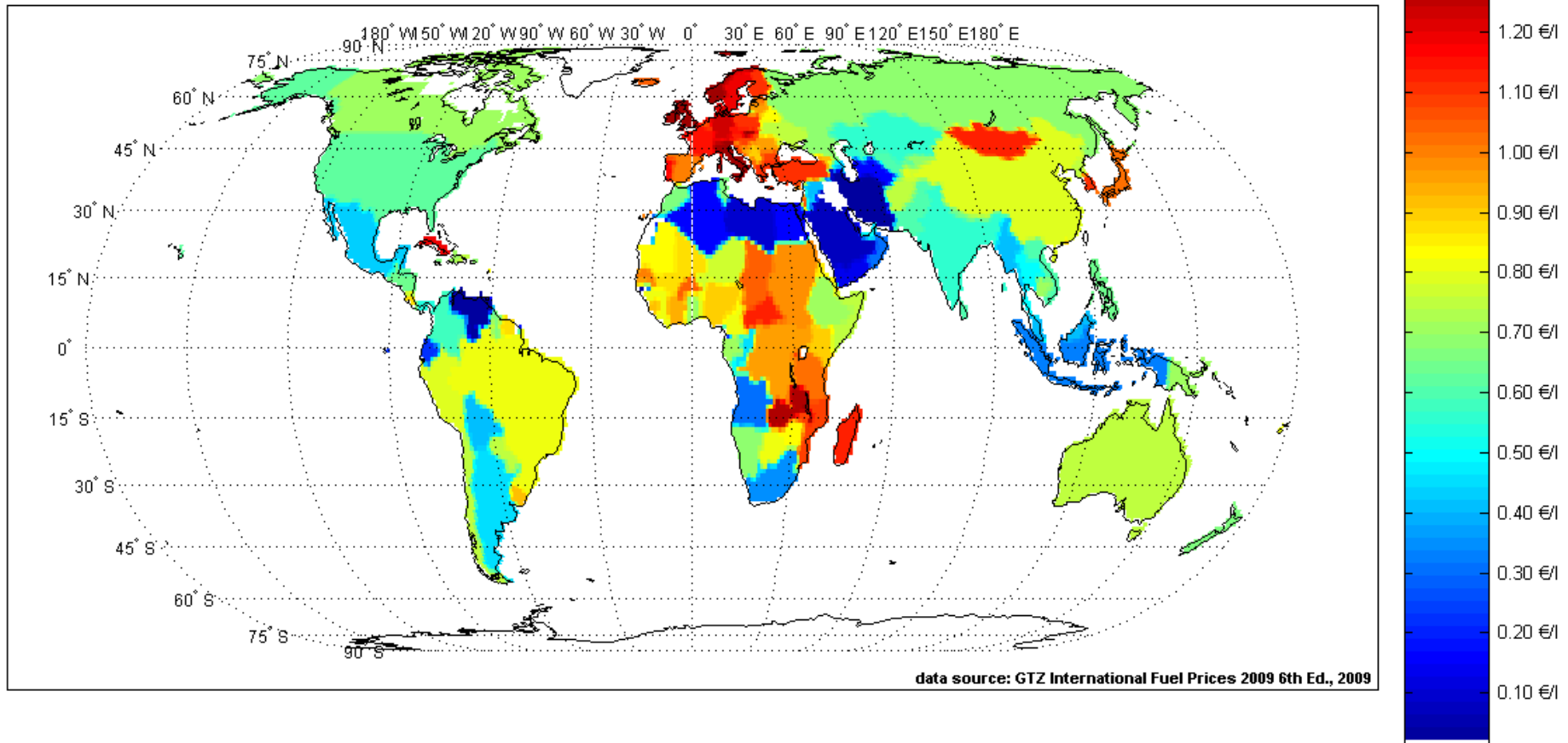
Share of diesel power plant capacity to total power plant capacity



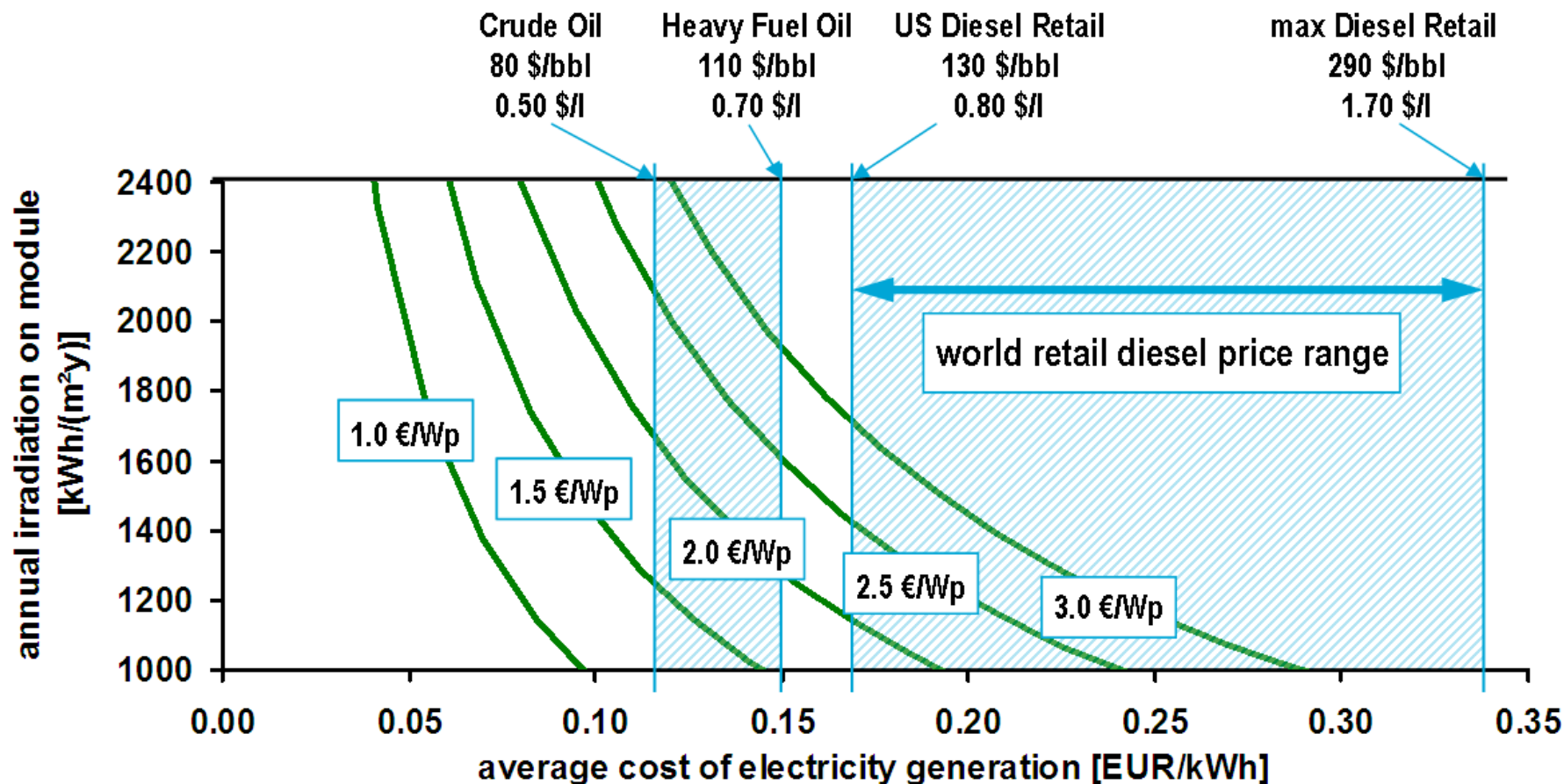
the higher the diesel share, the more local diesel-grids can be expected

Off-Grid: Global Diesel Prices

Global Diesel Price Distribution



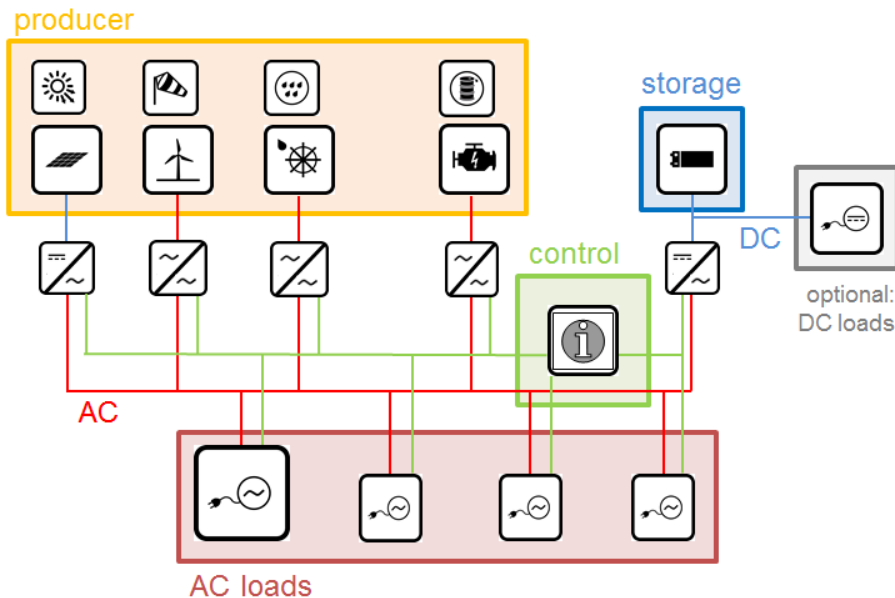
Diesel-Parity: PV capex, Irradiation, Oil Price



Key insights:

- current PV system prices of < 2,000 €/kWp enable PV LCOE of 10 – 15 €ct/kWh
- cost of diesel generated power is significantly higher, if no subsidies are paid for diesel

Renewable Energy Mini-Grids



Mini-grids consist of at least

- > one **energy producer**,
- > one **energy storage**,
- > one **consumer load**,
- > one **control unit** and
- > a **capacity** in the range of kW - MW.

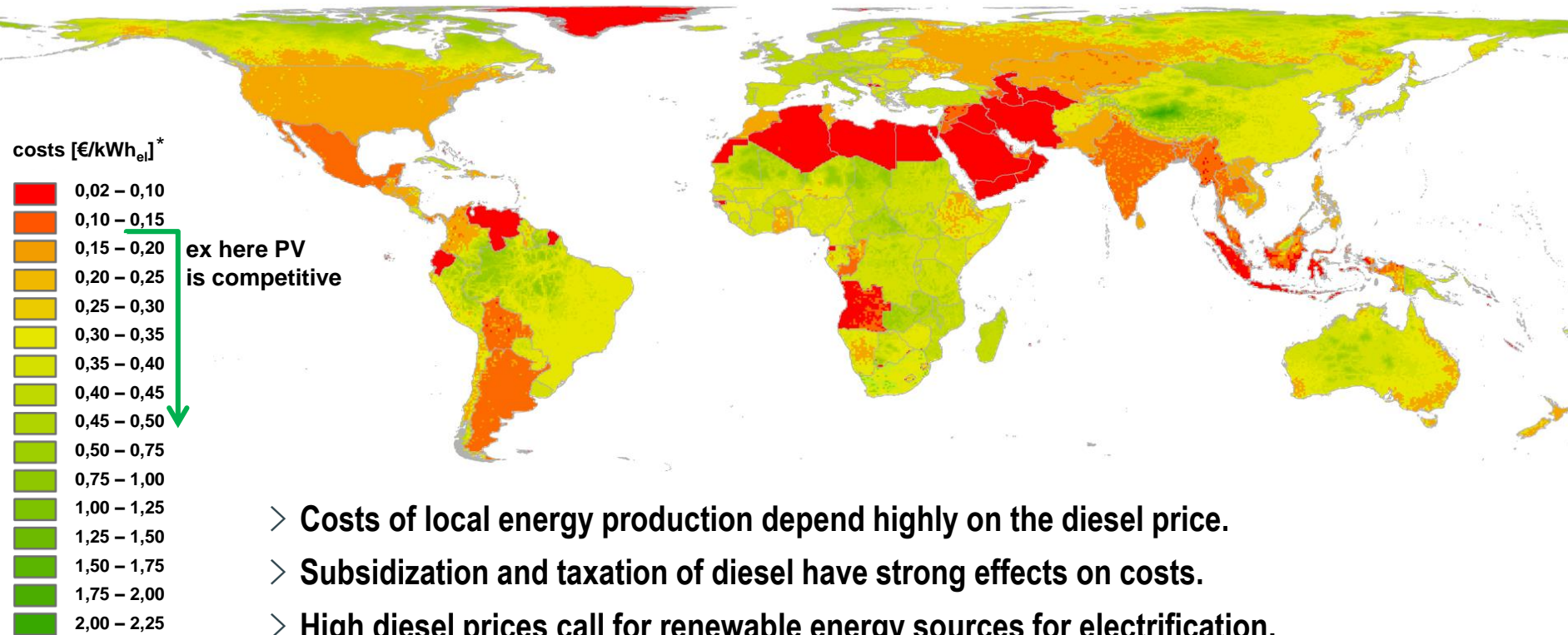
Conditioned by **AC-coupling**, a mini-grid can easily be expanded with further producers and consumer loads, in order to react flexibly on growing needs.

Three-phase loads for commercial usage can be integrated and if required a connection to the national grid is possible.



PV Mini-Grids: Local Diesel Price Worldwide

Electricity generation costs of pure diesel grids



- Costs of local energy production depend highly on the diesel price.
- Subsidization and taxation of diesel have strong effects on costs.
- High diesel prices call for renewable energy sources for electrification.

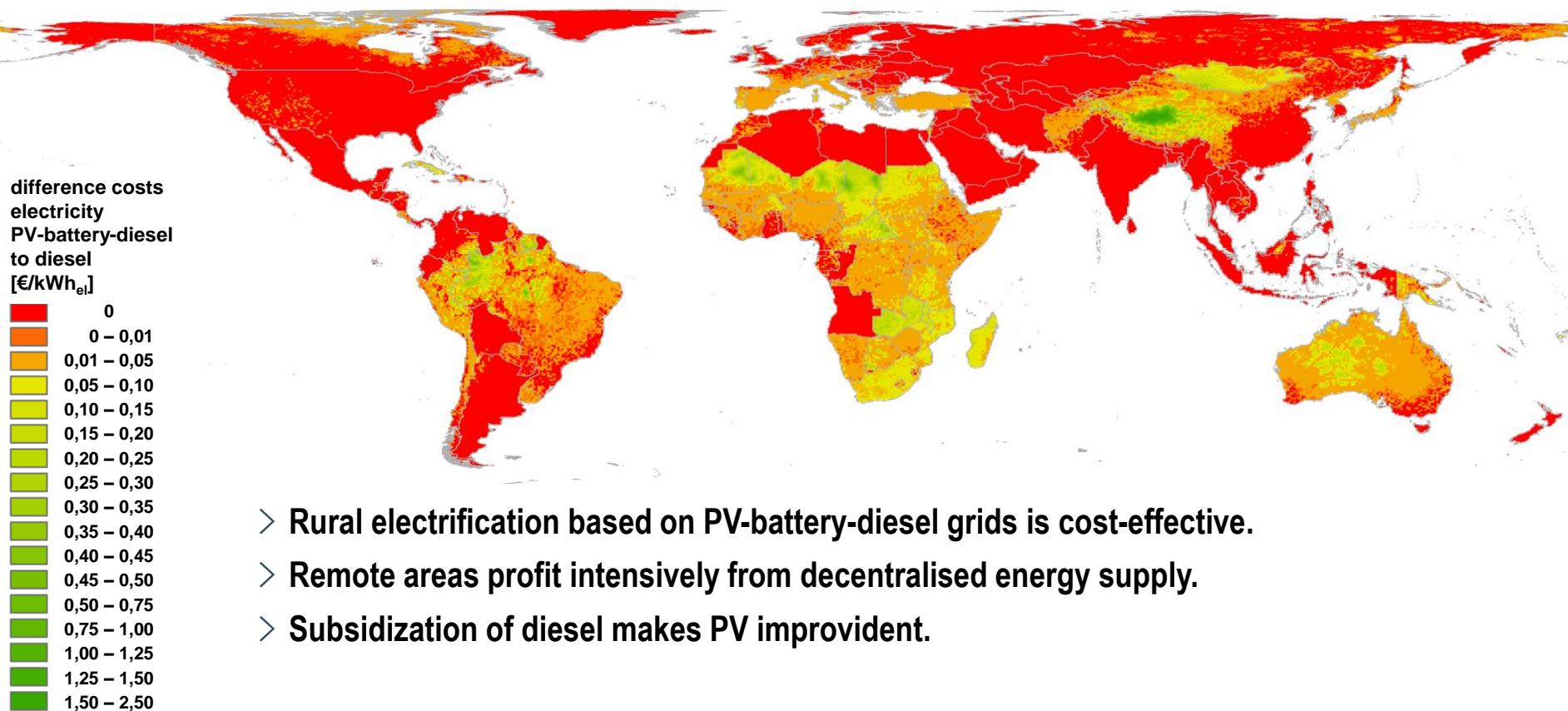
* 1 l diesel corresponds
to ca. 3 kWh_{el}

model based on: Szabo S. et al., 2011. Energy solutions in rural Africa: mapping electrification costs of distributed solar and diesel generation versus grid extension, Environ. Res. Lett., 6, 034002

source: [Breyer Ch., Gaudchau E., Gerlach A.-K. et al., 2012. PV-based Mini-Grids for Electrification in Developing Countries, study on behalf of cdw Stiftungsverbund](#)

PV Mini-Grids: Savings Generated by PV in Mini-Grids

Cost advantage of hybrid PV-battery-diesel systems vs. Diesel

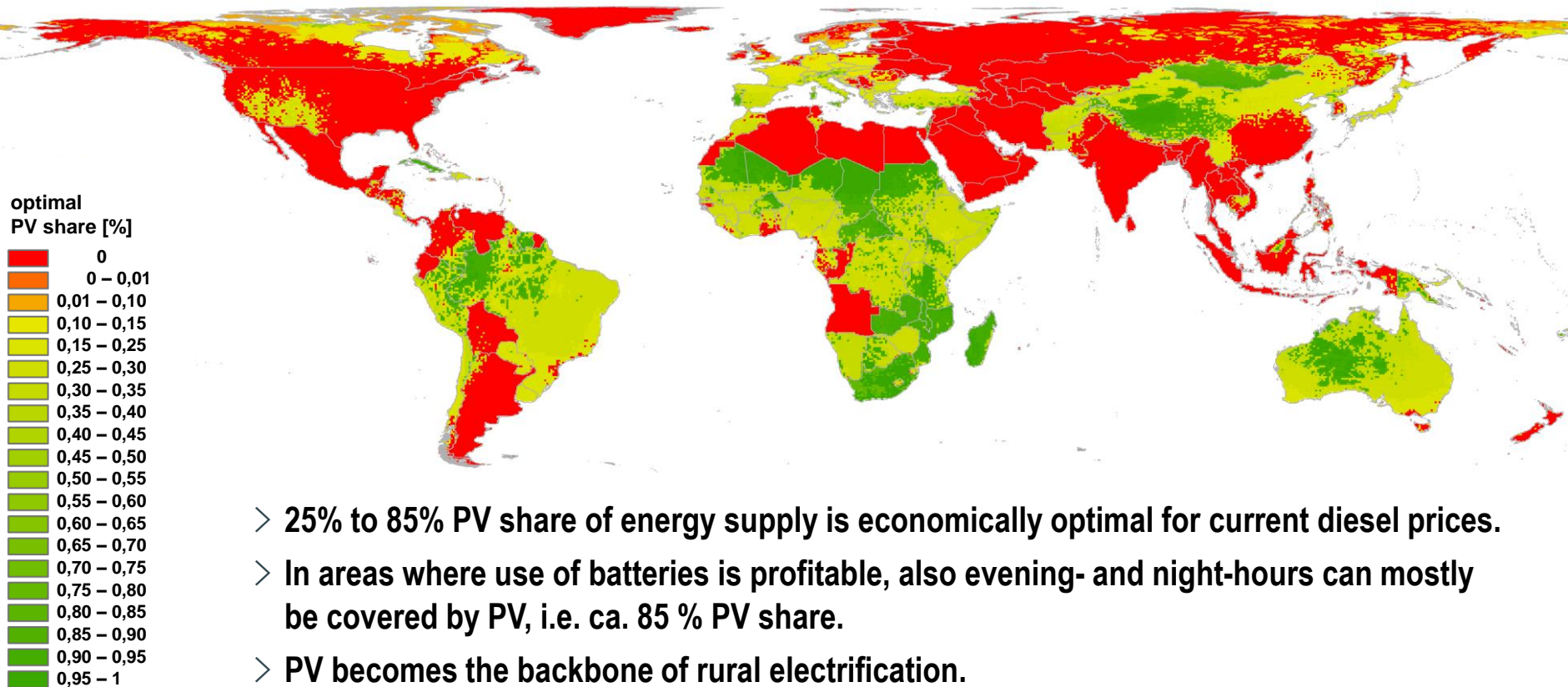


model based on: Szabo S. et al., 2011. Energy solutions in rural Africa: mapping electrification costs of distributed solar and diesel generation versus grid extension, Environ. Res. Lett., 6, 034002

source: [Breyer Ch., Gaudchau E., Gerlach A.-K. et al., 2012. PV-based Mini-Grids for Electrification in Developing Countries, study on behalf of cdw Stiftungsverbund](#)

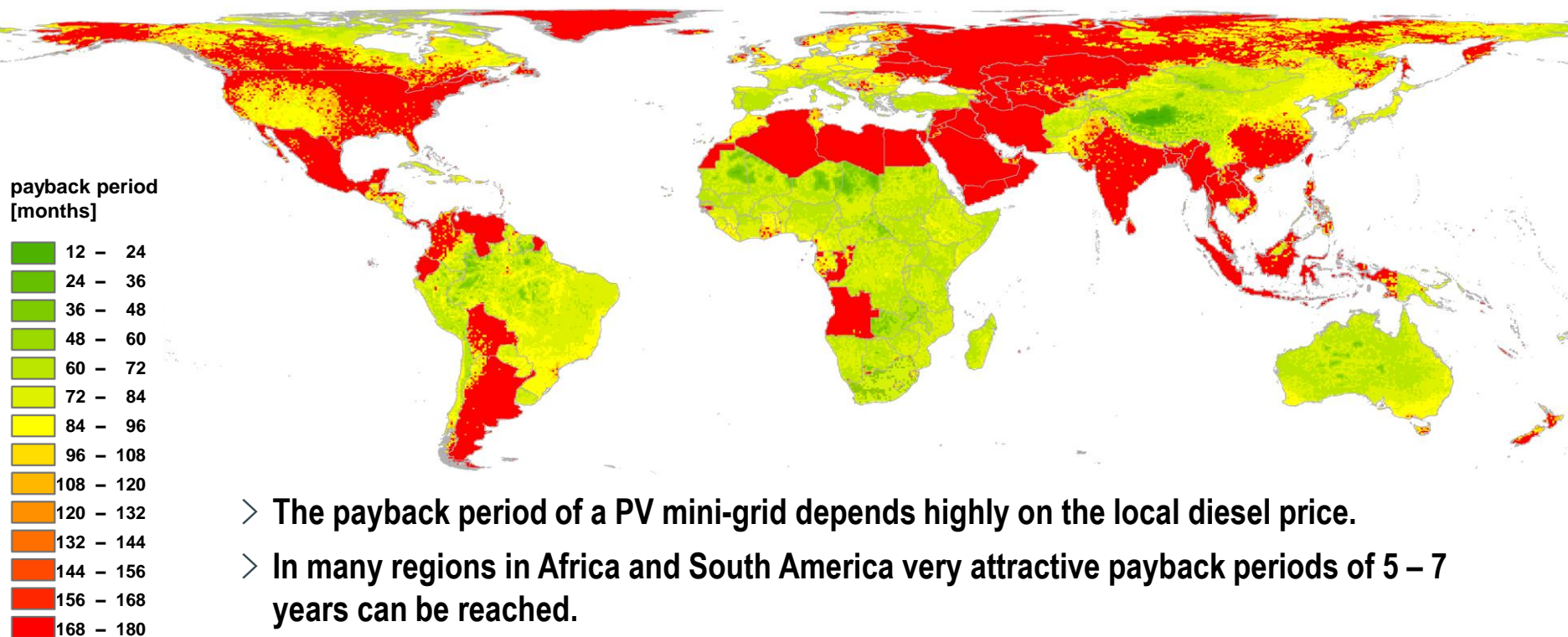
PV Mini-Grids: Economically Optimal PV share

PV share in hybrid PV-battery-diesel systems



PV Mini-Grids: Payback Period

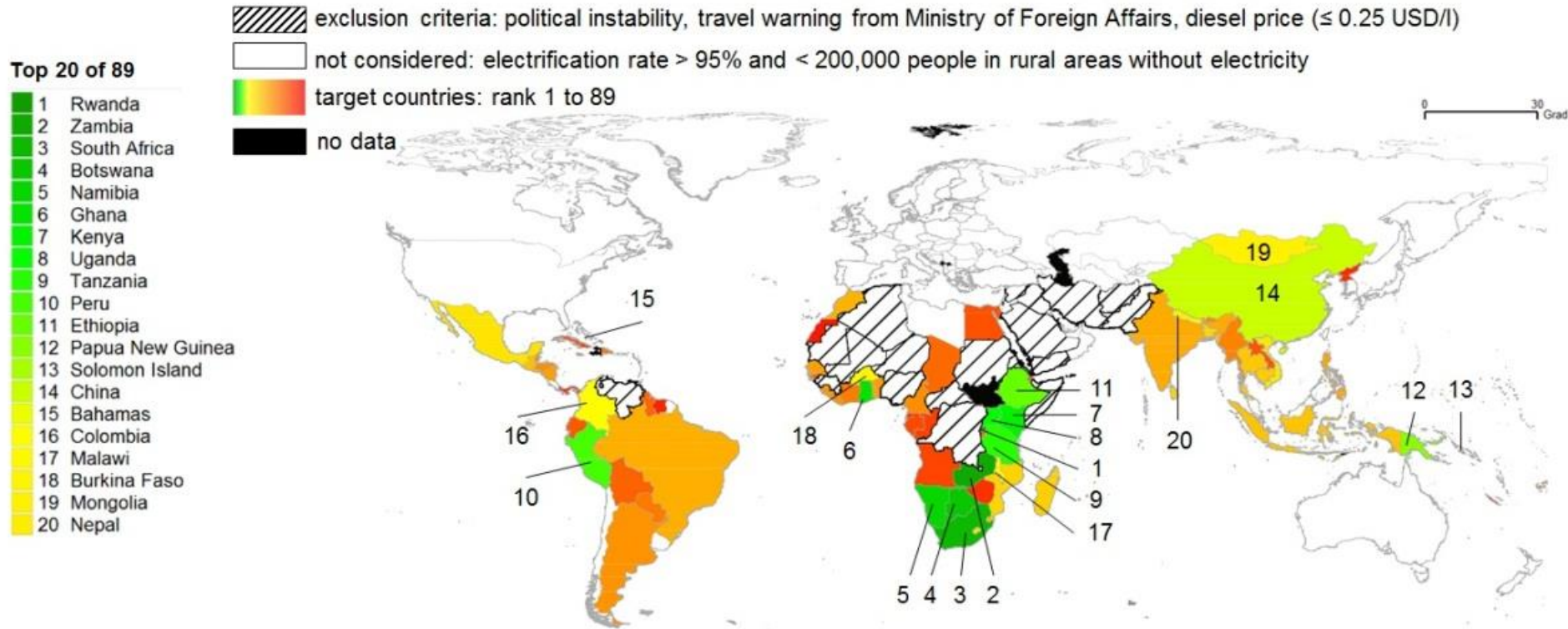
Amortisation of hybrid PV-battery-diesel systems vs. diesel



- The payback period of a PV mini-grid depends highly on the local diesel price.
- In many regions in Africa and South America very attractive payback periods of 5 – 7 years can be reached.
- In very remote areas very lucrative payback periods of less than 4 years arise for PV mini-grids.

-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

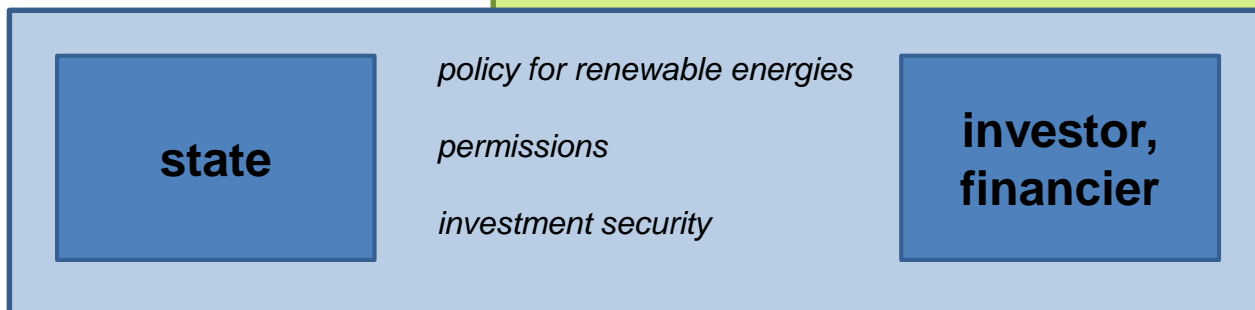
Results of the Country Ranking



- Good political and financial environment combined with high electrification needs are to be found especially in South and East Africa.

PV Mini-Grids: Levels and Participants

premise level



project development

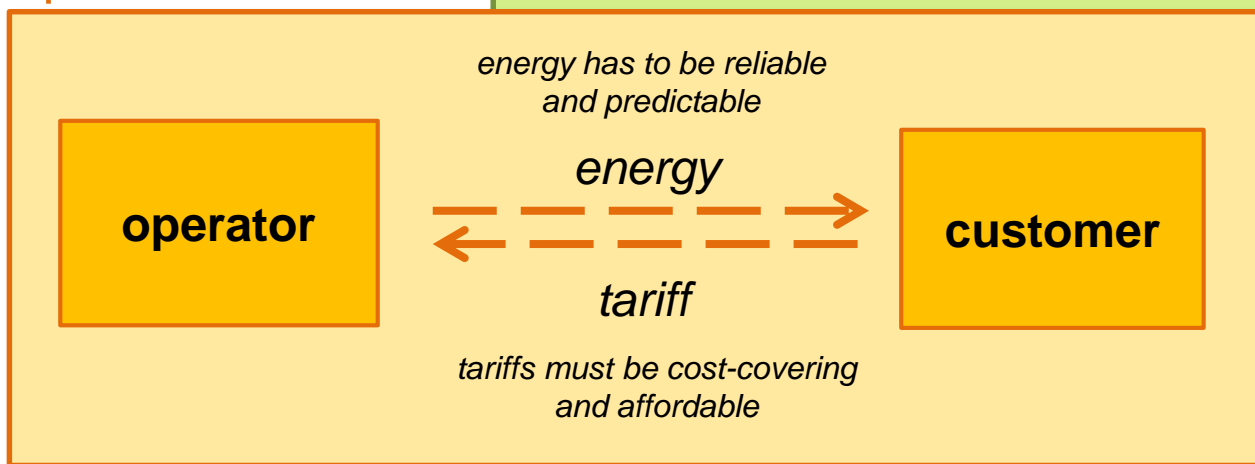
obtain permissions
find investor

**system
integrator**

*(can also be operator,
investor or state)*

*comprehensive design
with people on-site*

operational level

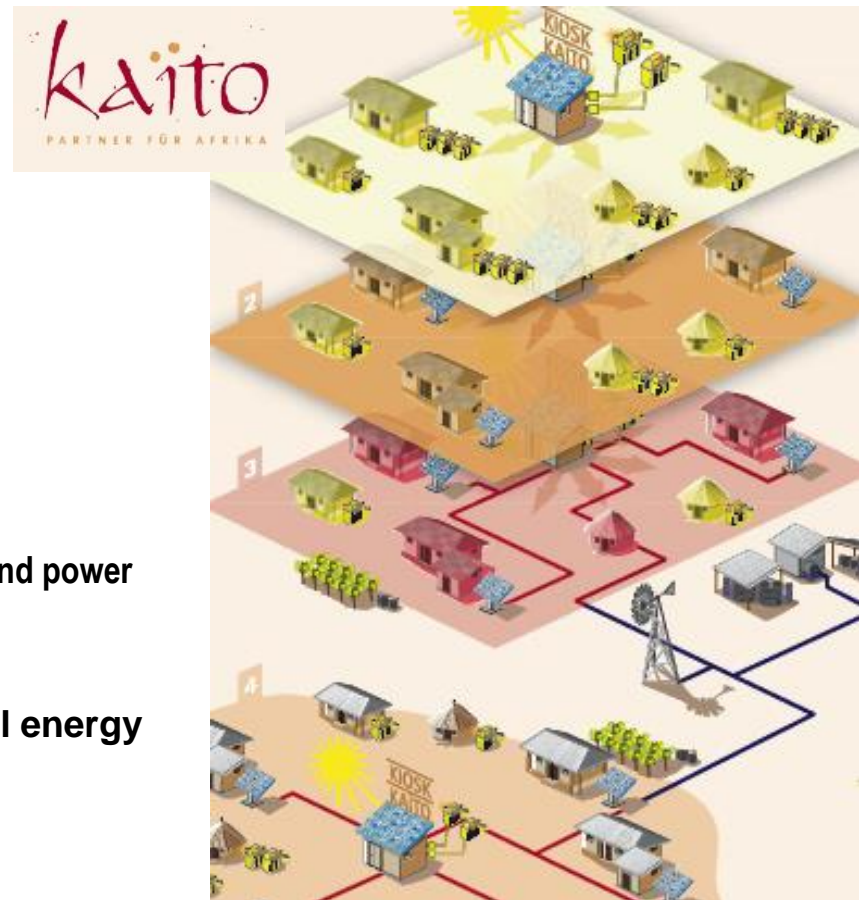


KAÏTO Concept of Phases

- **phase 1: charging station (franchise)**
 - renting of battery-operated lamps and energy-cases
 - charging cellphones, torches, etc.
 - lamps, spare parts, installation material
- **phase 2: additional PV systems**
 - for public institutions and workshops on lease
 - maintenance by Kaïto staff

if demand for energy increase:

- **phase 3: interconnection to an AC grid**
 - additional energy production with plant oil, biogas or wind power
minimum purchase needed for connection
 - cross-linking of all installed generators
- **phase 4: interconnection of village grids to regional energy clusters**
 - option for the future



Concept of 4 phases [© KAÏTO Energie AG, München]

- ▶▶ Single phases build upon each other and will be realized depending on the energy demand and commitment of population

INENSUS Micro Power Economy

- > **public private partnership (ppp)**
 - > private investor owns production units (power station operator)
 - > community owns fixed assets (mini-grid operator)
 - > micro finance inst. allows capital expenditures in commercial activities
- > **six months contract duration**
 - > continuous adapting to needs
 - > sufficient planning security
 - > satisfaction and good service through periodical negotiations
- > **electricity blocks**
 - > units of fixed energy amount and specific capacity
 - > only valid in determined period
 - > additional energy is available at higher prices
- > **Load Management and Accounting Unit (LAU)**
 - > load shedding based on determined priorities
 - > prepayment meter and house connection
 - > electricity block trading

- > subsidies for grid possible
- > prospective subsidies will not be necessary through proven model and growing trust



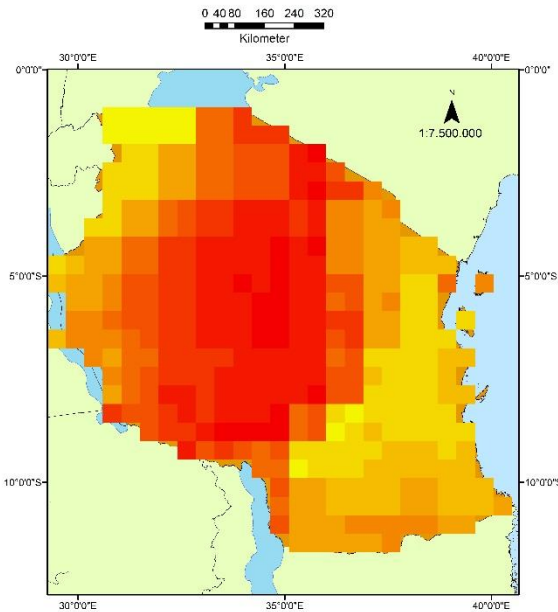
pictures: top: technician; below: LAU [INENSUS]

- ▶▶ Separation of property enables mutual quality check and flexible ending of business relationship at breaking contracts

see: www.inensus.de

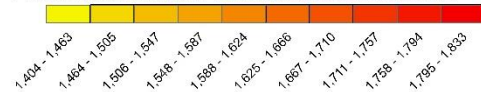
-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

The role of batteries – case of Tanzania – step 1



Legend

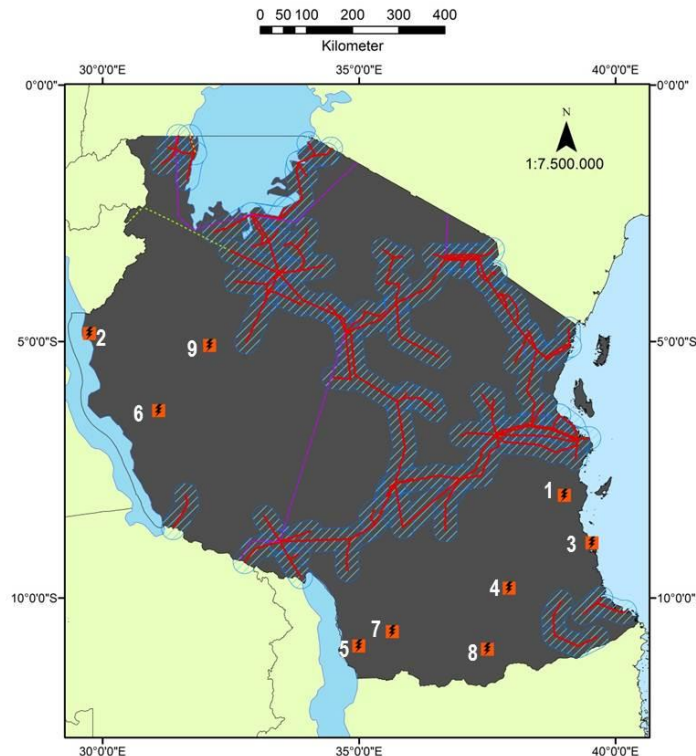
PV yields in kWh/kWp/year for optimally fixed tilted modules



Identified off-grid diesel power plants

Location	Diesel unit	Operator	MW	City	State
1	Ikwiriri IC 1	TanESCO	0.42	Ikwiriri	Pwani
	Ikwiriri IC 2	TanESCO	0.42	Ikwiriri	Pwani
2	Kigoma IC 2	TanESCO	0.50	Kigoma Town	Kigoma
	Kigoma IC 3	TanESCO	0.64	Kigoma Town	Kigoma
	Kigoma IC 4	TanESCO	0.64	Kigoma Town	Kigoma
	Kigoma IC 5	TanESCO	0.64	Kigoma Town	Kigoma
	Kigoma IC 6	TanESCO	0.66	Kigoma Town	Kigoma
3	Kilwa Masoko IC 1	TanESCO	0.35	Kilwa Masoko	Lindi
	Kilwa Masoko IC 2	TanESCO	0.35	Kilwa Masoko	Lindi
4	Liwale IC 3	TanESCO	0.06	Liwale	Lindi

Identification of off-grid diesel-grids Georeferenced diesel gensets not connected to the national grid



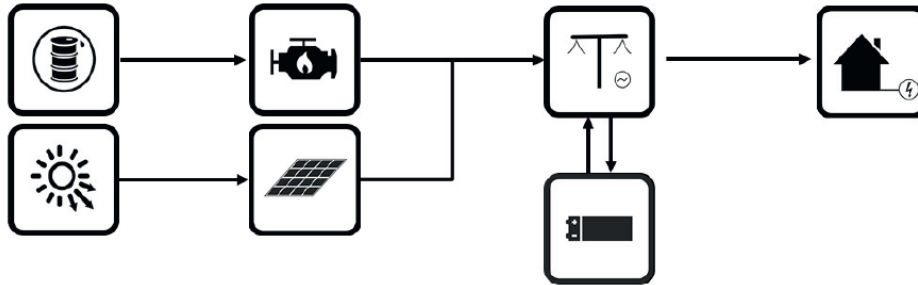
Legend



source:

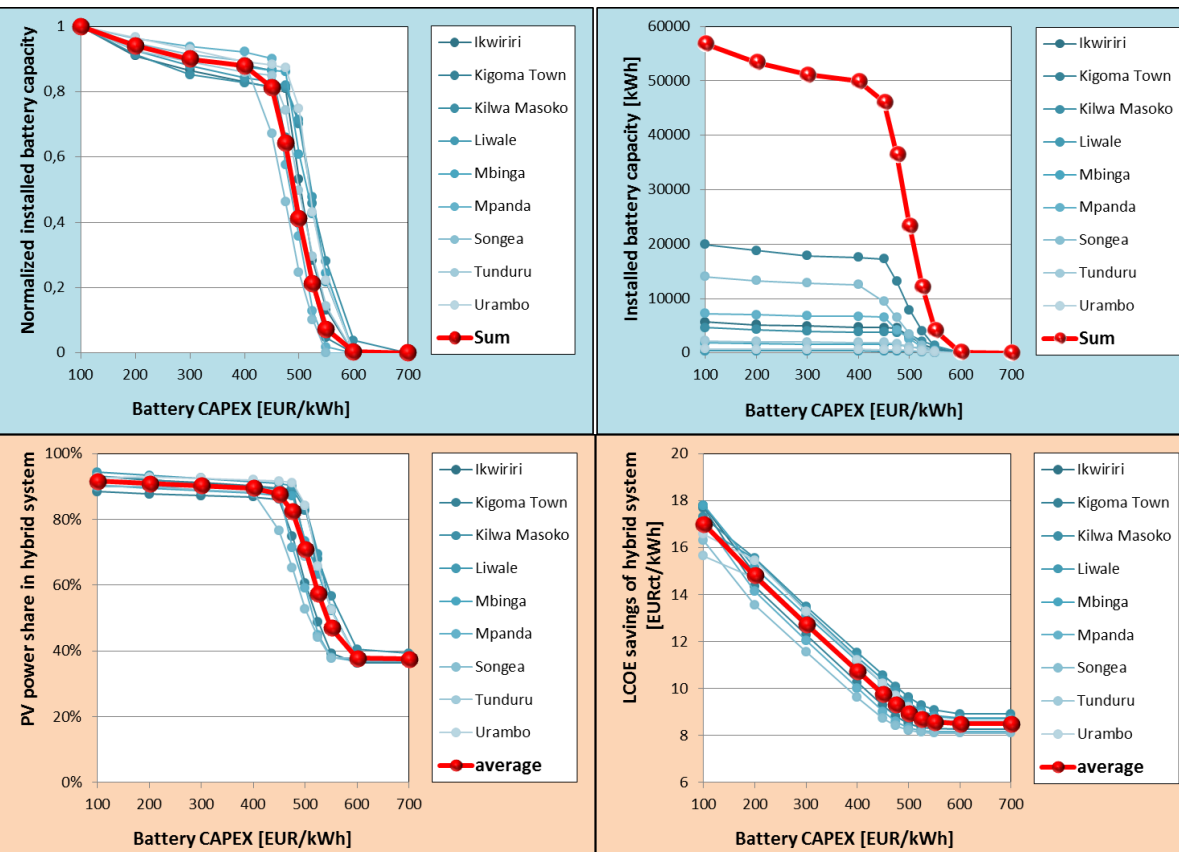
[Bertheau P., Breyer Ch. et al., 2014. Energy Storage Potential for Solar Based Hybridization of Off-Grid Diesel Power Plants in Tanzania, Energy Procedia, 46, 287-293](#)

The role of batteries – case of Tanzania



Key insights:

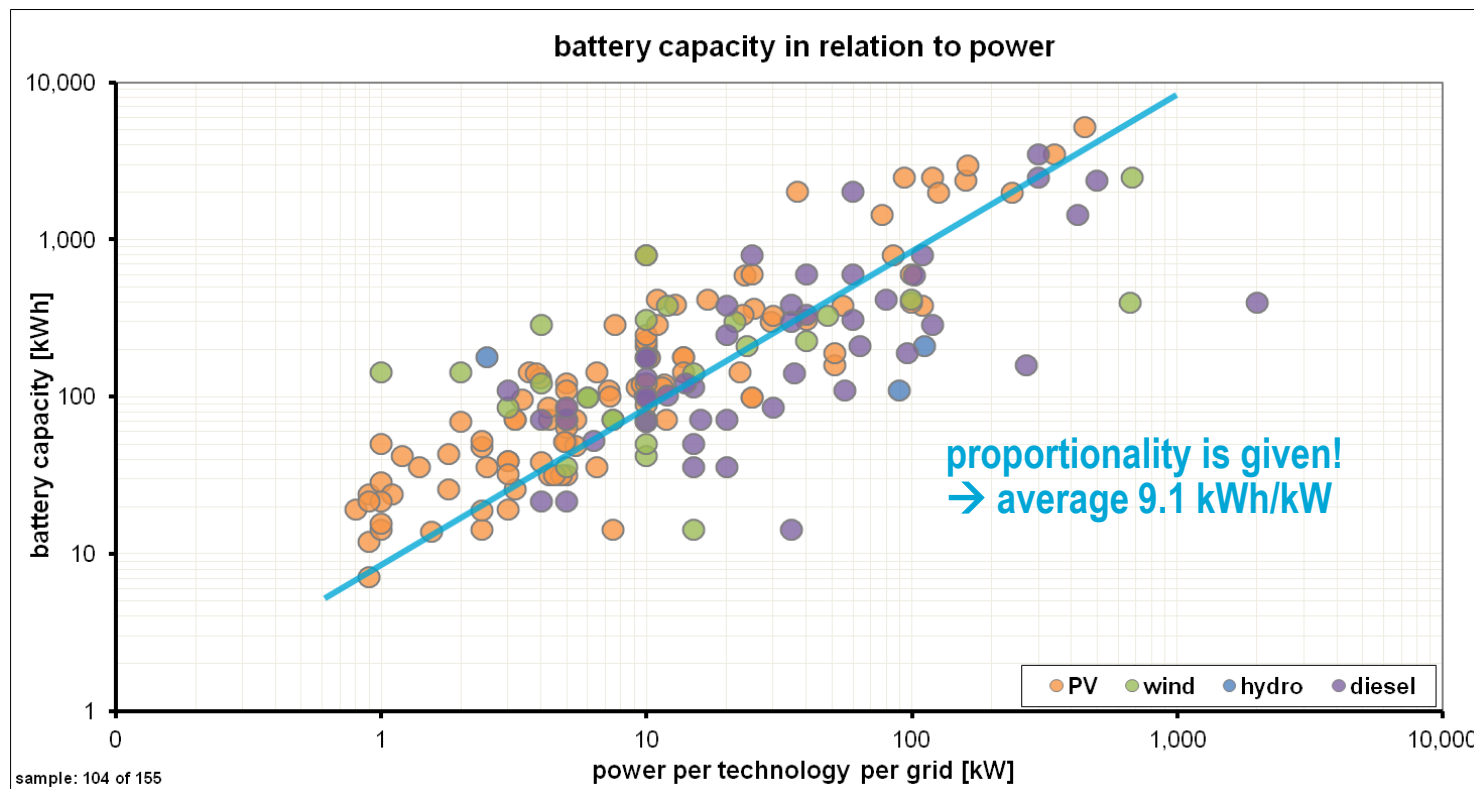
- upgrade of diesel grids with PV saves 8 €/kWh
- PV share can be increased from 40% to 90% for battery capex less than 500 €/kWh (similar to a tipping point)
- cost savings increase linearly with a decrease in battery capex up to 15 €/kWh for battery capex of 150 €/kWh



source:

[Bertheau P., Breyer Ch., et al., 2014. Energy Storage Potential for Solar Based Hybridization of Off-Grid Diesel Power Plants in Tanzania, Energy Procedia, 46, 287-293](#)

Mini-Grids: storage sizing



• average ratio of storage per power per technologies:

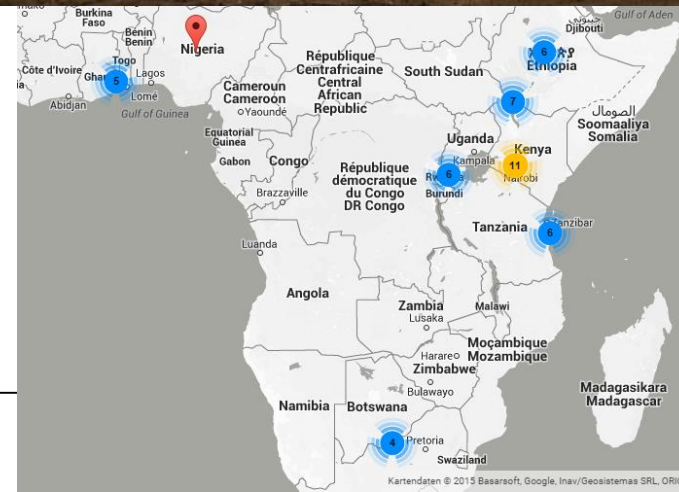
→ PV:	15.7 kWh/kW	→ PV + wind + diesel:	4.0 kWh/kW
→ PV + wind:	10.1 kWh/kW	→ PV + wind	
→ PV + diesel:	8.4 kWh/kW	+ hydro + diesel:	1.0 kWh/kW
→ PV + hydro + diesel:	5.0 kWh/kW		

-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

Solarkiosk – an innovative business model



- Solarkiosk offers electricity based products in remote off-grid regions in East Africa (charging of cell phones/ batteries/ lights, internet connection, cooling of products and medication, copy/ print/ scan, water purification, news & entertainment etc.)
- leasing model, i.e. companies own the Solarkiosk, but the lessee can work hard to acquire the property of the Solarkiosk
- the Solarkiosk can evolve into the new social center of a village



Solarkiosk – an innovative business model



SOLARKIOSK Managing Directors



Rachna Patel
Managing Director
Kenya



Samson Bekele
Managing Director
Ethiopia



Evary Murasa
Managing Director
Rwanda



Patricia Safo
Managing Director
Ghana



Wolfgang Spengler
Managing Director
Tanzania



Ishaan Patel
Managing Director
Botswana

Solarkiosk – an innovative business model

45

Number of E-HUBBs

337500

People impacted

10

Countries reached

7500

Avg. population of
Solarkiosk community

120750

KWh of energy produced
each year

3770

Solar products sold over
E-HUBB lifetime

71

Installed KWh of
photovoltaic capacity

1080

Hours of training given

23

KGs of CO2 savings by
each sold solar product
per year

204041

KGs of CO2 reduced per
year by E-HUBBs and sold
solar products

90

Women empowered as
SOLARKIOSK operators
and assistants

9

KWh of energy created
annually by each solar
product



BUSINESS HUB &
WATER PURIFICATION



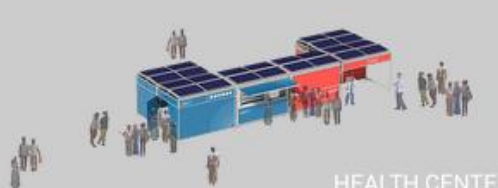
REFUGEE CAMP



MOVIE THEATER &
ASSEMBLY HALL



MARKET PLACE



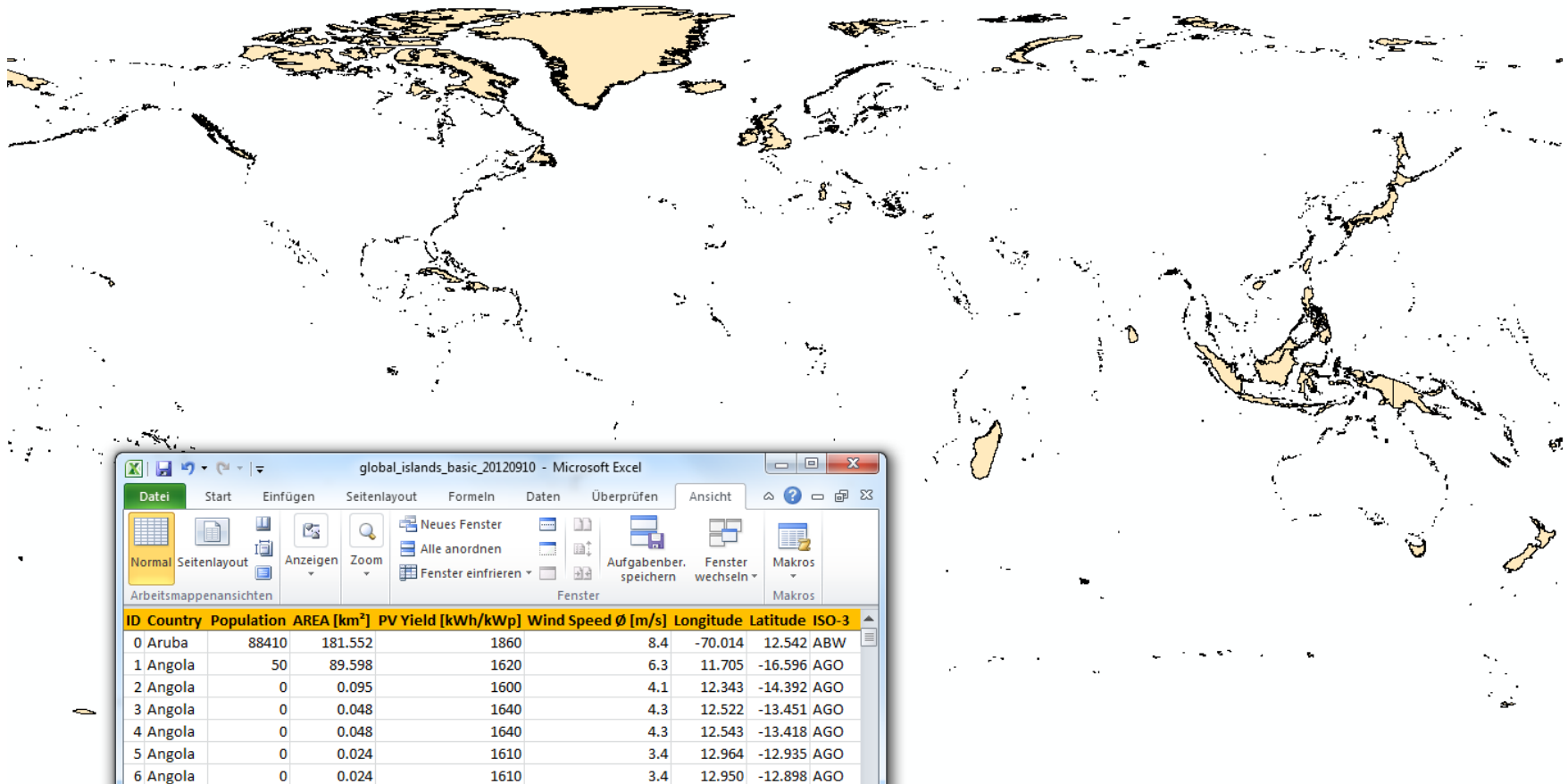
HEALTH CENTER



COMMUNICATION HUB

-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

Island Database



- all islands in the world of about 24,000 m² (~150x150 meter) are included in the database
- Further data: inhabitants, coordinates, solar and wind resources, diesel prices and nationality
- detailed (economic) analyses can be performed including rankings for relevant categories

Island Database: Rough Structure

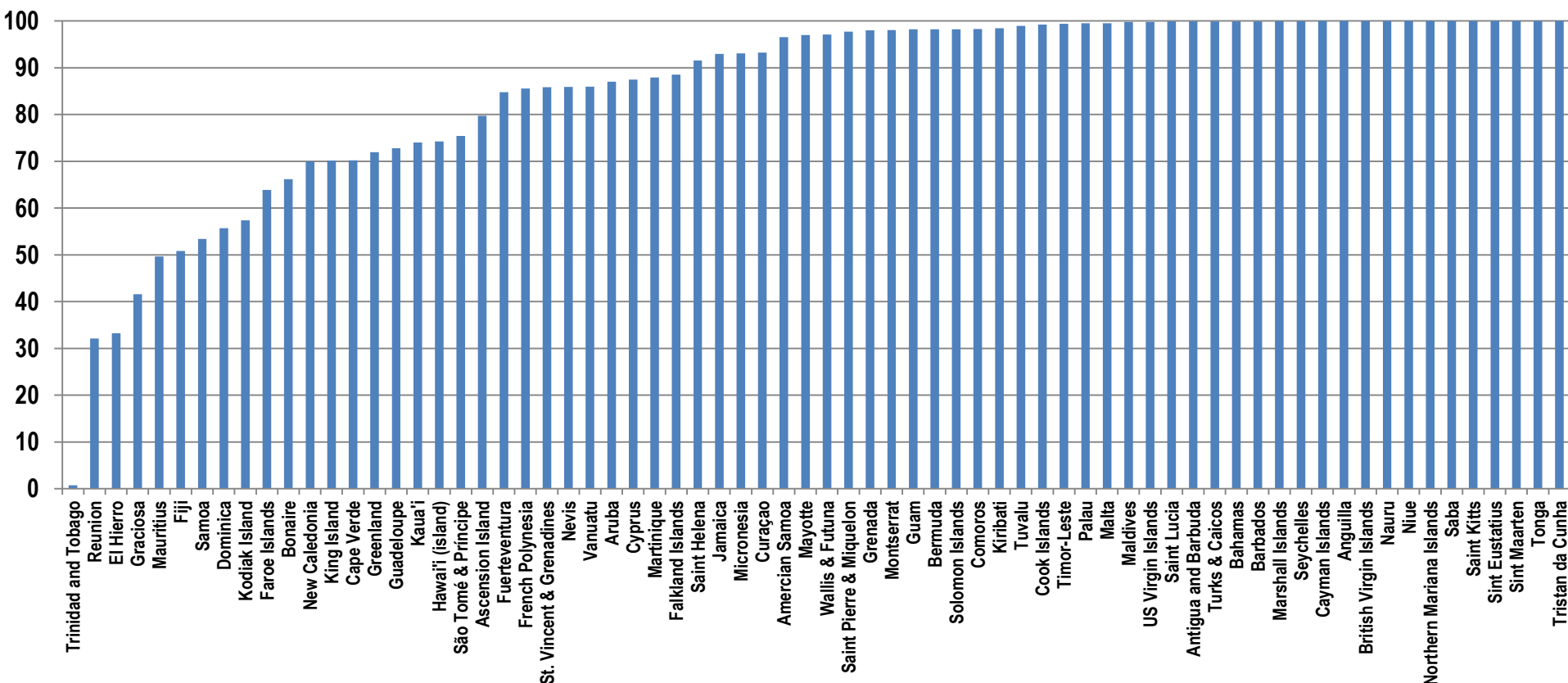
Population size class	Islands	Population	Area [km ²]
		Total [1,000]	Total [1,000]
Uninhabited	75,786	0	715
1-100	7,310	126	213
100-1.000	2,134	775	482
1.000-10.000	1,237	4,132	1,010
10.000-100.000	457	14,380	2,440
100.000-1.000.000	151	45,383	727
1.000.000-10.000.000	41	136,325	1,754
≥10.000.000	13	540,457	2,731
Inhabited Islands (≥1)	11,343	741,578	9,358
Total	87,129	741,578	10,073

Key insights:

- 13% of global islands (~87,100) of significant size are statistically inhabited (~11,300)
- 10% of global population live on islands
- ~11,300 islands with less than 1 million inhabitants accumulate a theoretical maximum market potential of more than 65 million inhabitants (1% of world population)
- hence, islands represent an important niche market, accompanied by continental off-grids

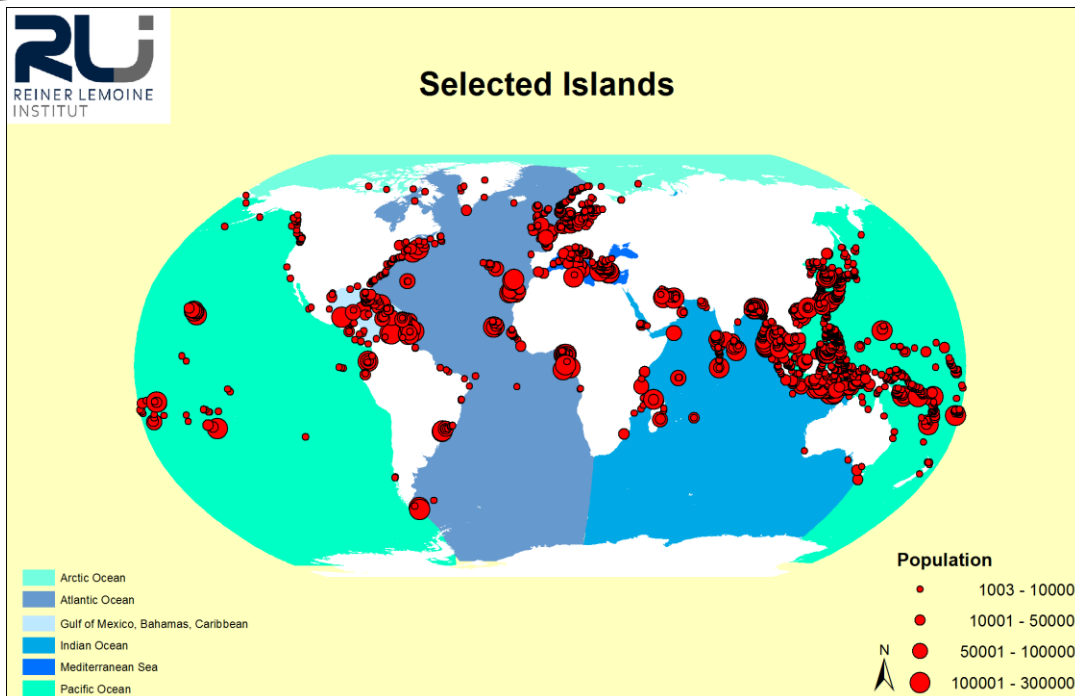
Island Database: Oil Dependency

Dependency on oil - percentage of oil based installed power plant capacity (n=70)



- the large majority of islands in the world is strongly dependent on oil based power supply
- oil based power supply is very expensive, typically higher than 30 €/kWh

PV Potential on Small Islands: 1,000 – 300,000 pop.



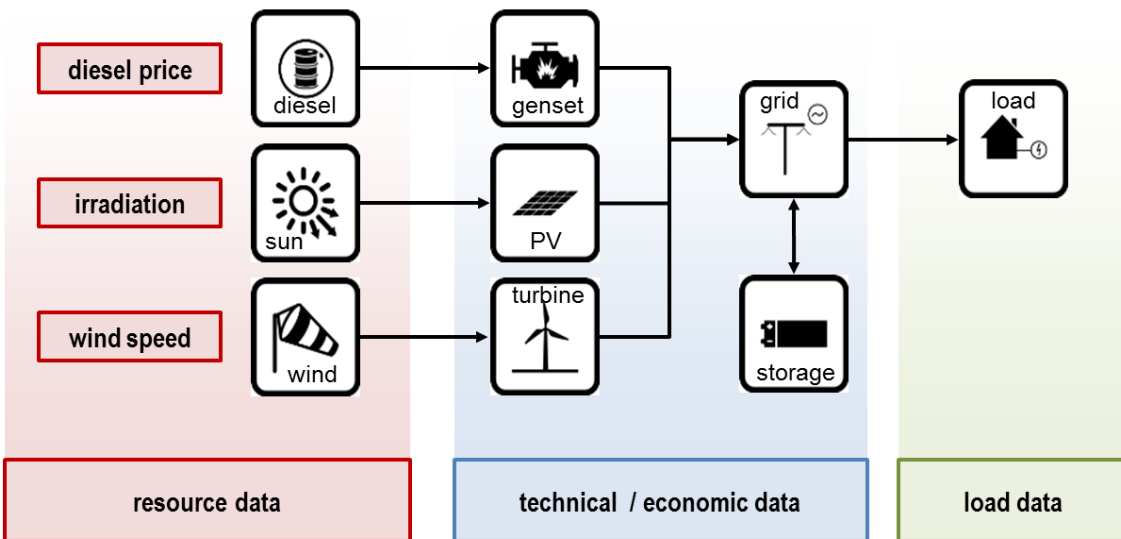
Key characteristics:

- typically power supply on diesel or HFO basis
- typical power generation costs between 25 - 50 €/kWh
- every island is different

source: Seguin R., Blechinger P., Cader C., Bertheau P., Breyer Ch., 2013. PV-Potential of Small Island Mini-Grids, 28th EU PVSEC, Paris

Region	Number of Islands	Average Population per Island	Total Population	Average GDP [USD/cap]	Total Estimated Electricity Cons [TWh/year]	Estimated Electricity Consumption per island [GWh/year]
Atlantic and Arctic Oceans	437	17,120	7,482,200	19,850	25.9	59.3
Caribbean, Bahamas, Gulf of Mexico	112	25,640	2,871,600	18,400	10.1	90.1
Indian Ocean	247	21,770	5,378,100	3,200	3.6	14.6
Pacific Ocean	1,250	16,160	20,202,800	10,450	37.6	30.1
Mediterranean Sea	109	17,300	1,885,700	35,650	8.0	73.4
Total	2,155	17,550	37,820,400	13,128	85.2	39.6

PV Potential on Small Islands: 1,000 – 300,000 pop.



Key assumptions:

- Diesel price (0.63 €/l average world market price in 2012, 5 % annual increase, additional transportation costs depending on remoteness)
- solar irradiation and wind speed by DLR.
- CAPEX (Diesel: 0 €/kW, PV: min. 2,200 €/kWp (high costs due to small individual market size, additional transportation costs depending on remoteness), wind: min. 1,500 / 1,200 €/kW (depending on turbine, additional transportation costs depending on remoteness), WACC (7 %), project duration: 20 years, additional costs for system stability per kW RES installed.

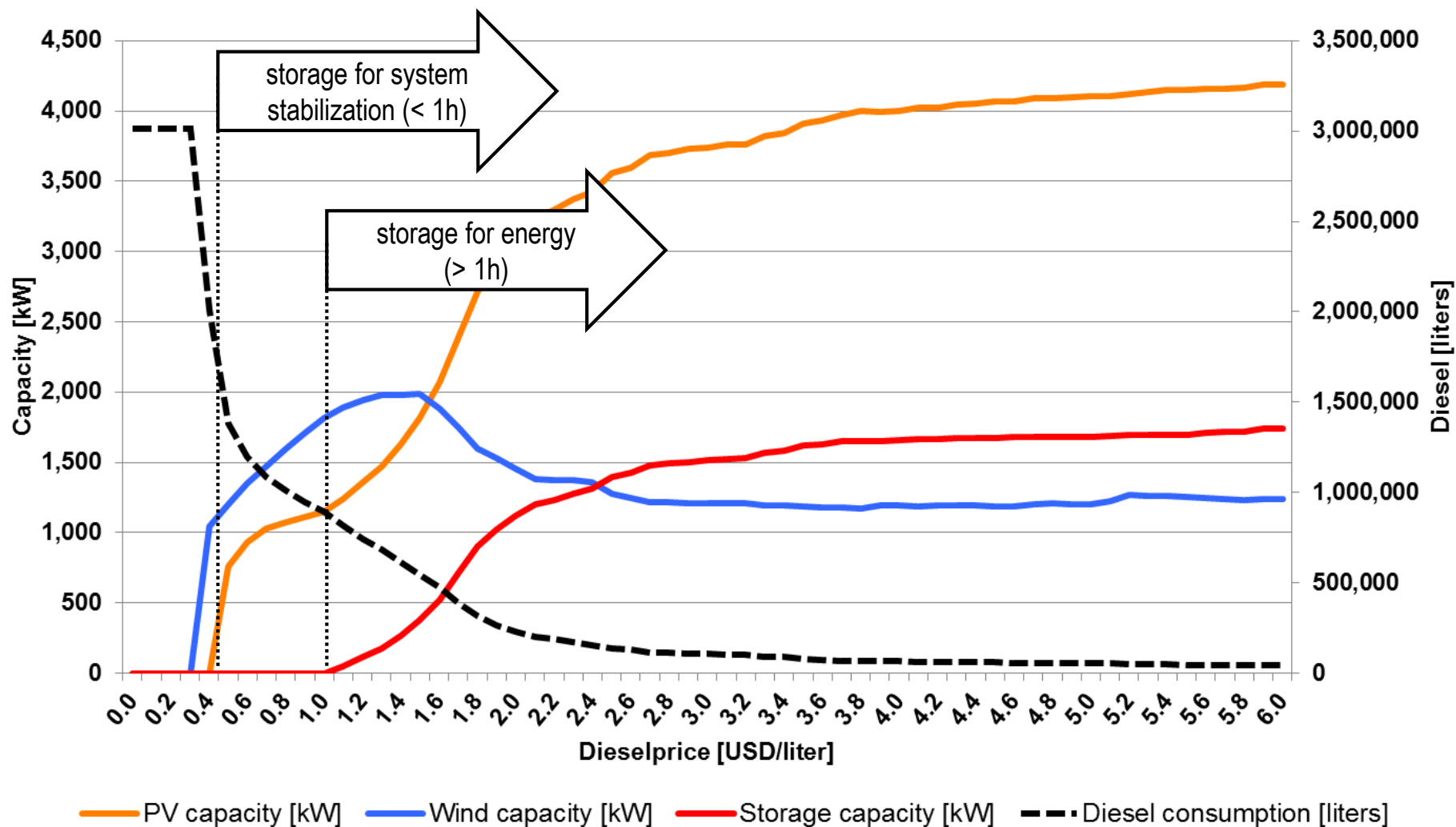
source: Seguin R., Blechinger P., Cader C., Bertheau P., Breyer Ch., 2013. PV-Potential of Small Island Mini-Grids, 28th EU PVSEC, Paris

Scenarios	“Base”	“Grid Stability”	“2015”	“Battery conservative”
Base year*	2013		2015	
Battery CAPEX [EUR/kWh]	320			580
Stability System Size [EUR/kW RES]	300	700	300	

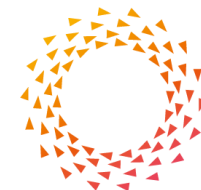
Total Installed Capacities of Cost-Optimized Systems

PV [GW]	11.3	10.4	17.4	13.0
Wind [GW]	20.7	17.8	21.4	22.7
Battery [GWh]	3.6	2.5	20.8	1.2

Results according to different diesel prices



-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-



Scenarios assumptions



15 regions

- 2 regions in Australia (East and West)
- 4 regions in Indonesia (according to major islands)
- 2 regions in Malaysia (East and West)
- Mekong countries

Key data

- ~646 mio population
- ~1629 TWh electricity demand (2030)
- ~256 GW peak load (2030)
- ~13 mio km² area
- ~10 bil m³/a water desalination demand (2030)



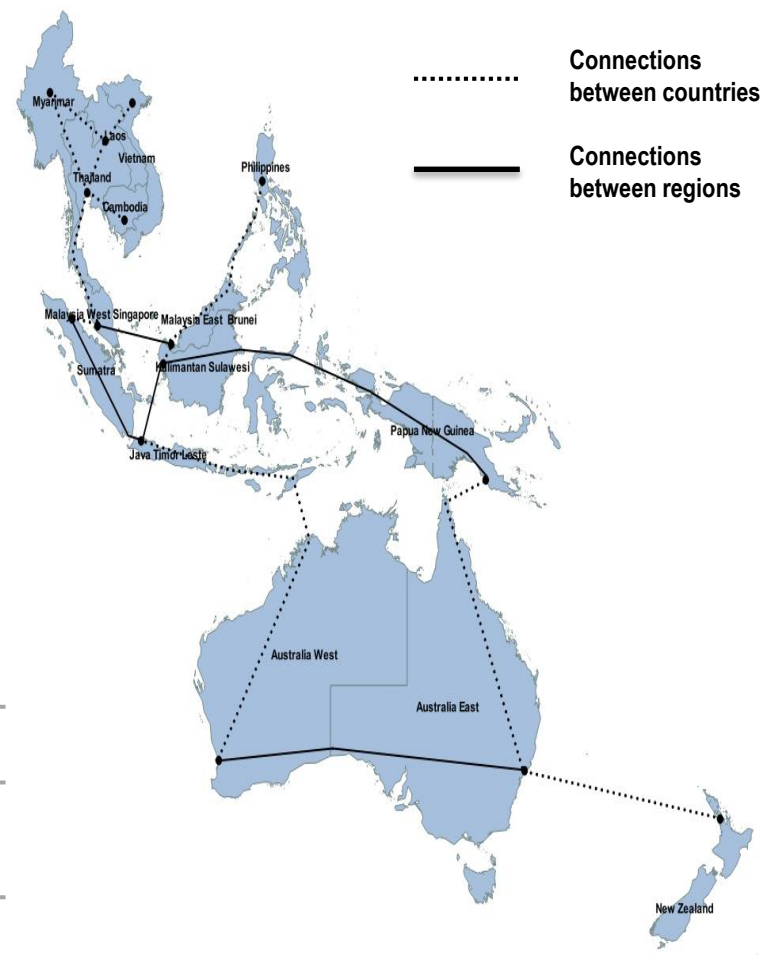
NEO
CARBON

Scenarios assumptions

Grid configurations

- **Regional-wide open trade**
(no interconnections between regions)
- **Country-wide open trade**
(no interconnections between countries)
- **Area-wide open trade**
(country-wide HVDC grids are interconnected)
- **Area-wide open trade with water desalination and industrial gas production**

Assumption	Scenarios			
	Regional-wide open trade	Country-wide open trade	Area-wide open trade	Area-wide open trade Des-Gas
PV self-consumption	X	X	X	X
Water Desalination				X
Industrial Gas				X



**NEO
CARBON**

Definition of an optimally structured energy system based on 100% RE supply

- optimal set of technologies, best adapted to the availability of the regions' resources,
- optimal mix of capacities for all technologies and every sub-region of South-East Asia,
- optimal operation modes for every element of the energy system,
- least cost energy supply for the given constraints.

LUT Energy model, key features

- linear optimization model
- hourly resolution
- multi-node approach
- flexibility and expandability

Input data

- historical weather data for: solar irradiation, wind speed and hydro precipitation
- available sustainable resources for biomass, geothermal energy and A-CAES caverns
- synthesized power load data
- gas and water desalination demand
- efficiency/ yield characteristics of RE plants
- efficiency of energy conversion processes
- capex, opex, lifetime for all energy resources
- min and max capacity limits for all RE resources
- nodes and interconnections configuration

Methodology

Full system



Open your mind. LUT.
Lappeenranta University of Technology

Renewable energy sources

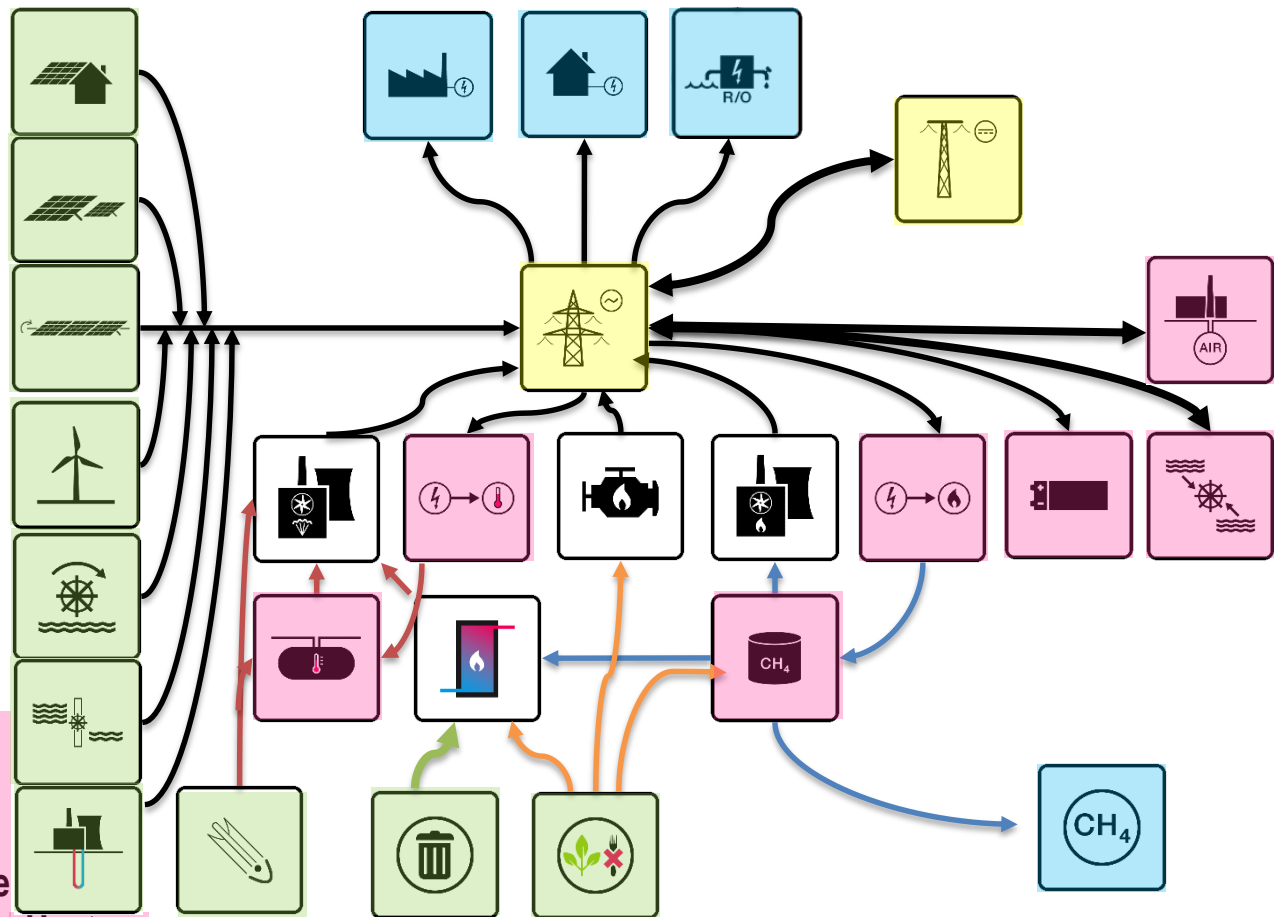
- PV ground-mounted
- PV single-axis tracking
- PV rooftop
- Wind onshore
- Hydro run-of-river
- Hydro dam
- Geothermal energy
- CSP
- Waste-to-energy
- Biogas
- Biomass

Electricity transmission

- node-internal AC transmission
- interconnected by HVDC lines

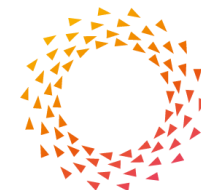
Storage options

- Batteries
- Pumped hydro storages
- Adiabatic compressed air storage
- Thermal energy storage, Power-to-Heat
- Gas storage based on Power-to-Gas
 - Water electrolysis
 - Methanation
 - CO₂ from air
 - Gas storage



Energy Demand

- Electricity
- Water Desalination
- Industrial Gas



NEO
CARBON
ENERGY

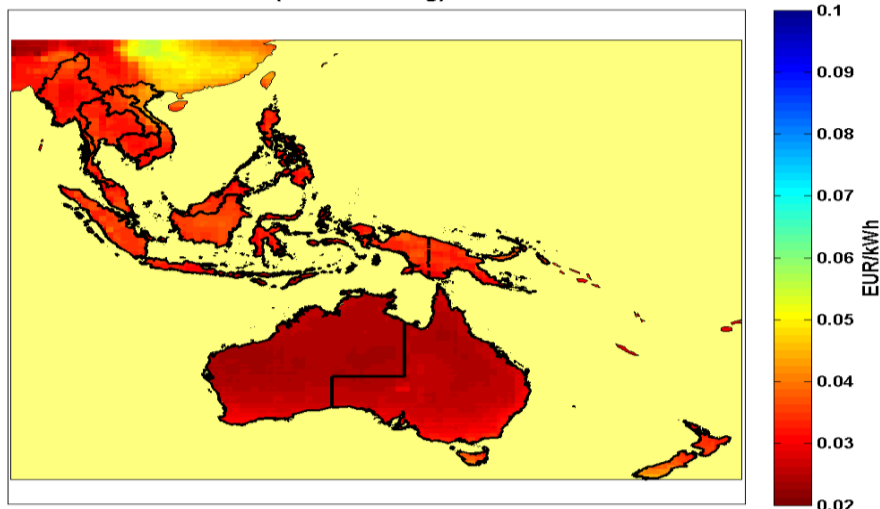
Scenarios assumptions

PV and Wind LCOE (weather year 2005, cost year 2030)

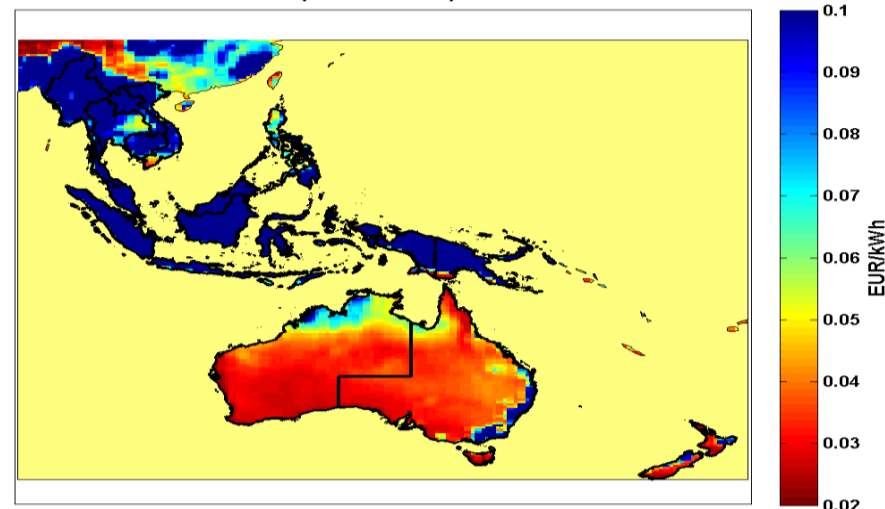


Open your mind. LUT.
Lappeenranta University of Technology

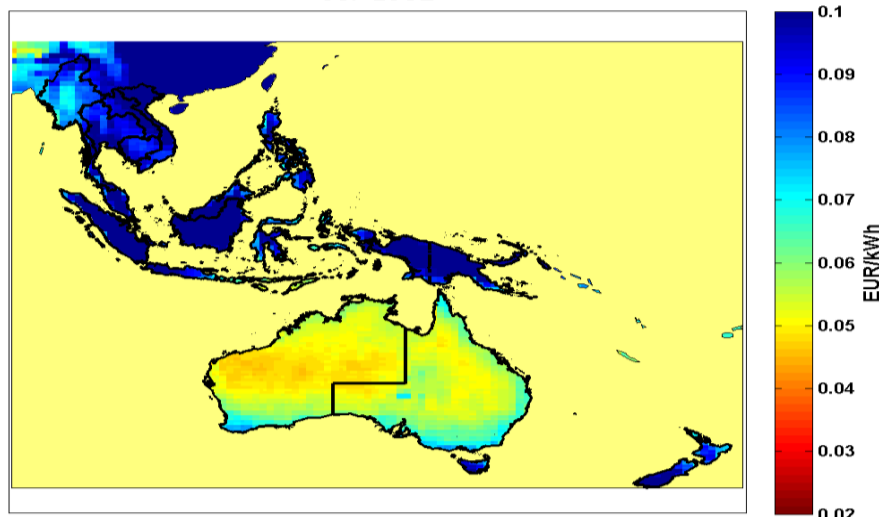
PV (1-axis tracking) LCOE



Wind (E101 at 150m) LCOE



CSP LCOE



NEO
CARBON

Scenarios assumptions

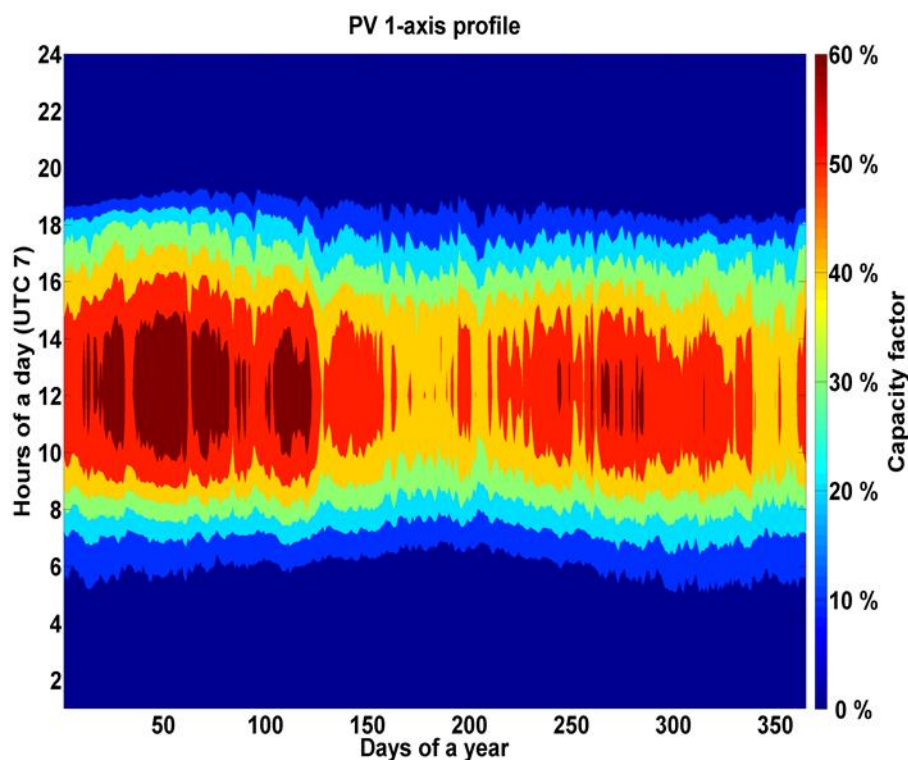
Generation profile (area aggregated)



Open your mind. LUT.
Lappeenranta University of Technology

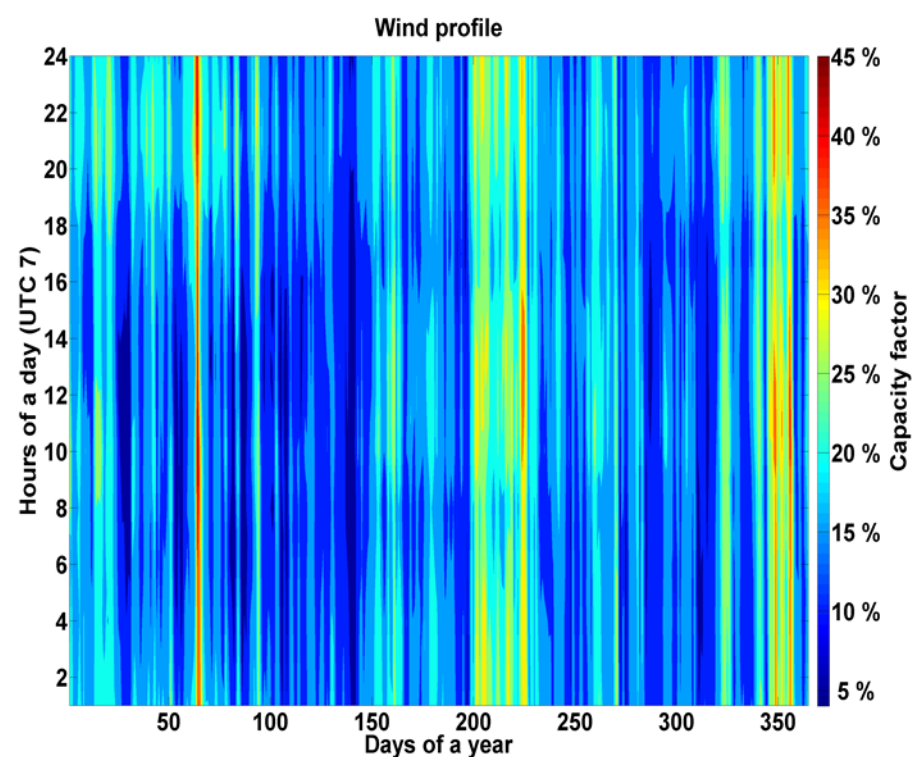
PV generation profile

Aggregated area profile computed using earlier presented weighed average rule.



Wind generation profile

Aggregated area profile computed using earlier presented weighed average rule.



NEO
CARBON

Results



Open your mind. LUT.
Lappeenranta University of Technology

2030 Scenario	Total LCOE	LCOE primary	LCOC	LCOS	LCOT	Total ann. cost	Total CAPEX	RE capacities	Generated electricity
	[€/kWh]	[€/kWh]	[€/kWh]	[€/kWh]	[€/kWh]	[bn €]	[bn €]	[GW]	[TWh]
Region-wide	0.067	0.044	0.002	0.021	0.000	109	919	763	1780
Country-wide	0.066	0.044	0.002	0.020	0.000	108	914	755	1773
Area-wide	0.064	0.046	0.001	0.016	0.001	104	883	705	1714
Area-wide Des-Gas ^{*,**}	0.051	0.039	0.001	0.010	0.001	153	1339	1151	2794

Total LCOE ^{***} prosumer	LCOE primary prosumer	LCOS prosumer	Total ann. Cost prosumer	Total CAPEX prosumer	RE capacities prosumer	Generated electricity prosumer
[€/kWh]	[€/kWh]	[€/kWh]	[bn €]	[bn €]	[GW]	[TWh]
0.067	0.039	0.028	13	132	150	233

* additional demand 97% gas and 3% desalination

** LCOS does not include the cost for the industrial gas (LCOG)

*** fully included in table above

LCOW: 0.57 €/m³

LCOG: 0.095 €/kWh_{th,gas}



NEO
CARBON

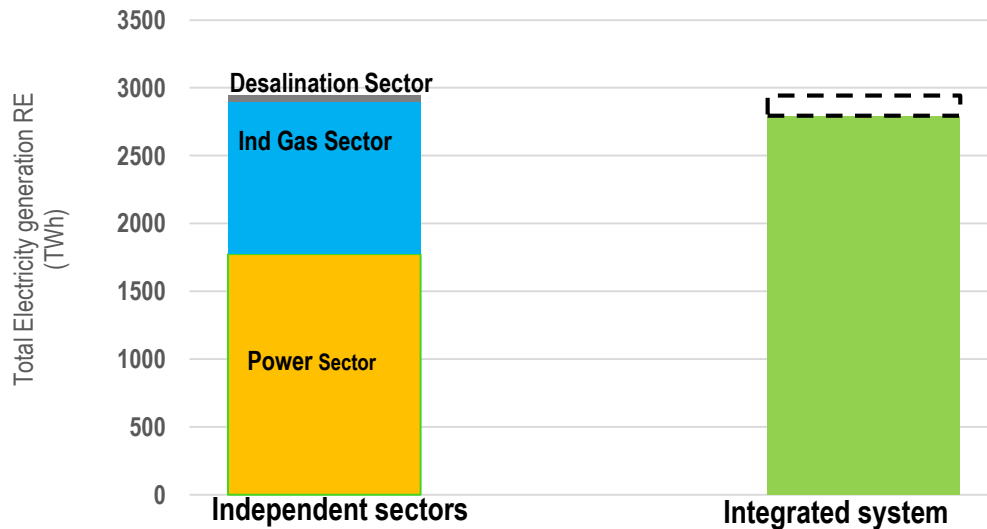
Results

Self-Consumption – South-East Asia super-region area-wide open trade



	2030		
	RES	COM	IND
Electricity price [€/kWh]	0.130	0.132	0.125
PV LCOE [€/kWh]	0.028	0.037	0.038
Self-consumption PV LCOE [€/kWh]	0.035	0.044	0.051
Self-consumption PV and Battery LCOE [€/kWh]	0.063	0.073	0.068
Self-consumption LCOE [€/kWh]	0.063	0.073	0.067
Benefit [€/kWh]	0.067	0.059	0.058
Installed capacities			
PV [GW]	65	37	47
Battery storage [GWh]	81	46	44
Generation			
PV [TWh]	101	59	73
Battery storage [TWh]	26	14	14
Excess [TWh]	16	8	10
Utilization			
Self-consumption of generated PV electricity [%]	80.8	83.9	84.2
Self-coverage market segment [%]	12.5	12.0	10.8
Self-coverage operators [%]	62.8	59.9	54.2

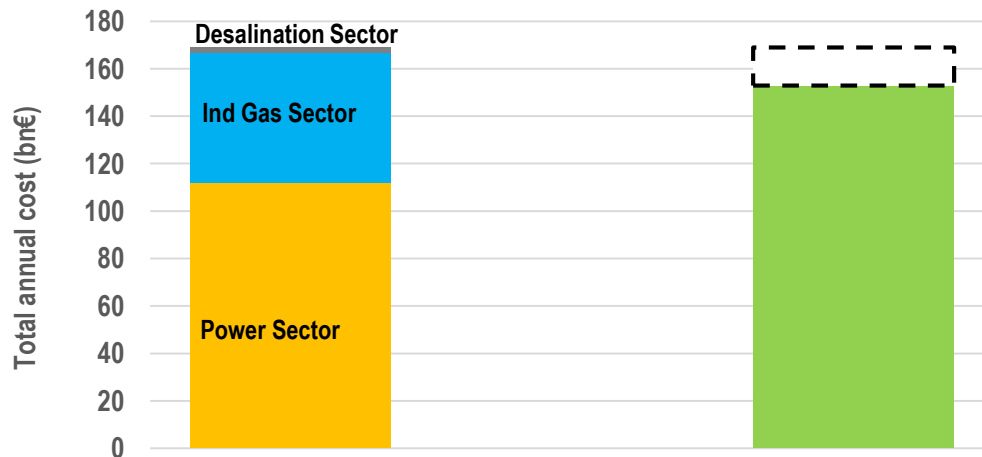
Benefits of electricity and industrial gas sectors integration – Area-wide desalination gas



5.1% relative integration benefit
149 TWh absolute integration benefit

Key insights:

- integration benefits: decrease in total electricity demand, in electricity curtailment losses, in total capex and in total annual levelized cost



9.5% relative integration benefit
16 bn€ absolute integration benefit

- decrease in total electricity demand by 5.1% (149 TWh absolute), in total electricity curtailment losses by 45% (61 TWh absolute), in total capex by 8.9% (131 bn€ absolute) and in total annual costs by 9.5% (16 bn€ absolute)



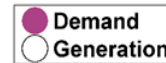
NEO
CARBON

Results

Import / Export (year 2030)

Area-wide open trade

Annual imported and exported electricity



Electricity from storage (abs.): 222 TWh
Electricity from storage (rel.): 14 %
Electricity trade (abs.): 100 TWh
Electricity trade (rel.): 6 %
Electricity excess (abs.): 39 TWh
Electricity excess (rel.): 2 %

Key insights:

- **Net Importers:** Malaysia West and Singapore, Thailand, Malaysia East and Brunei
- **Net Exporters:** Sumatra Myanmar, Indonesia Kalimantan Sulawesi
- **benefits of HVDC power lines are limited, since no transmission from Australia in ASEAN rim (despite of lower primary generation costs; HVDC power lines are finally less competitive than local storage)**

Results

Components of LCOE – area-wide open trade and area-wide desalination gas



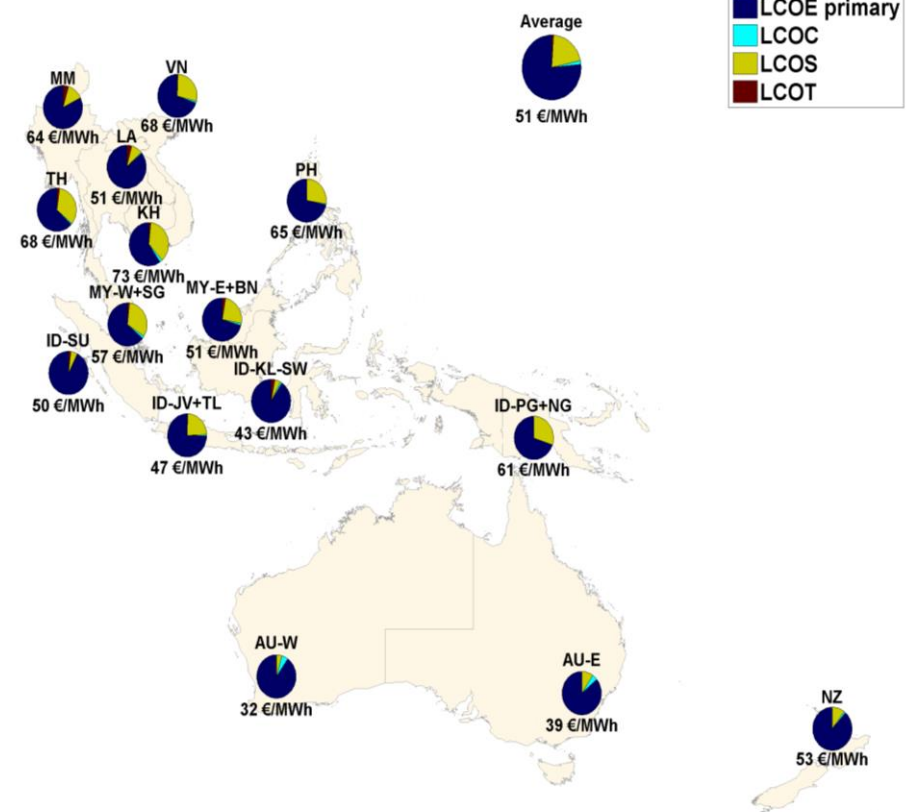
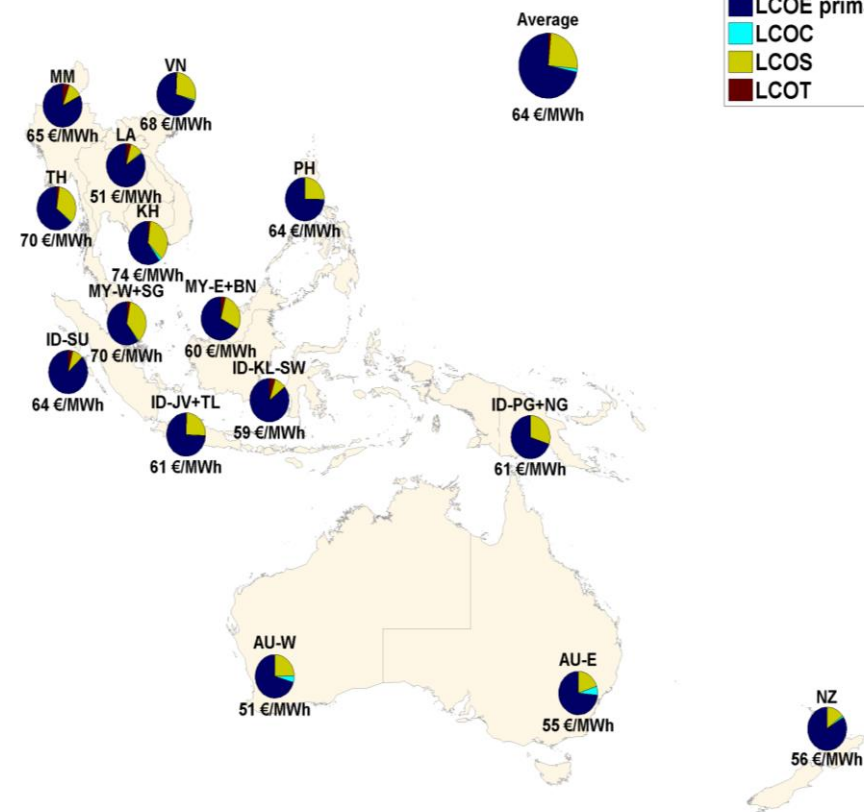
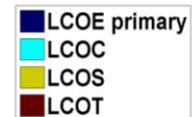
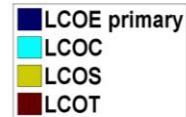
Open your mind. LUT.
Lappeenranta University of Technology

Area-wide open trade

Area-wide open trade desalination gas

Components of
Levelized Cost of Electricity

Components of
Levelized Cost of Electricity



Results

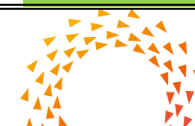
Installed Capacities



Open your mind. LUT.
Lappeenranta University of Technology

2030 Scenario	Wind	PV	Hydro RoR	Hydro dams	Biogas	Biomass	Waste	Geothermal	Battery	PHS	CAES	PtG	GT
	[GW]	[GW]	[GW]	[GW]	[GW]	[GW]	[GW]	[GW]	[GWh]	[GWh]	[GWh]	[GW _e]	[GW]
Region-wide	115	502	28	38	25	31	3	11	763	9	847	11	27
Country-wide	115	495	28	38	25	30	3	12	759	9	780	10	25
Area-wide	115	448	27	39	21	31	3	17	678	9	205	4	20
Integrated	255	758	27	39	20	30	3	15	752	6	269	118	8

2030 Scenario	PV fixed-tilted	PV single-axis	PV prosumers	PV total	Battery system	Battery prosumers	Battery total
	[GW]	[GW]	[GW]	[GW]	[GWh]	[GWh]	[GWh]
Region-wide	5	347	150	502	591	172	763
Country-wide	5	341	150	495	588	172	759
Area-wide	5	294	150	448	507	172	678
Integrated	5	604	150	758	580	172	752

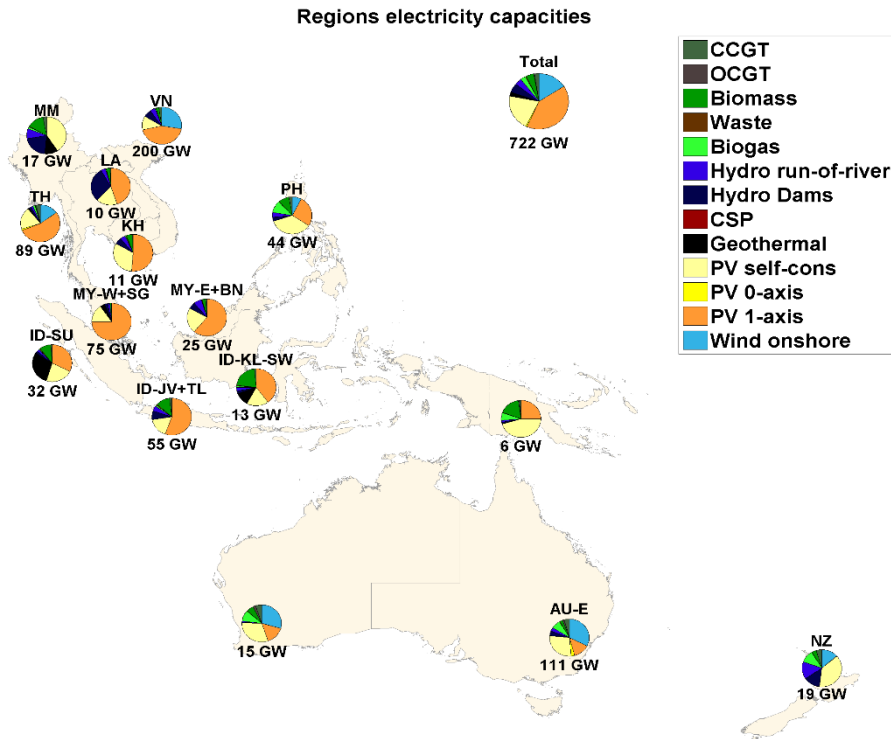


NEO
CARBON

Results

Regions Electricity Capacities – area-wide open trade

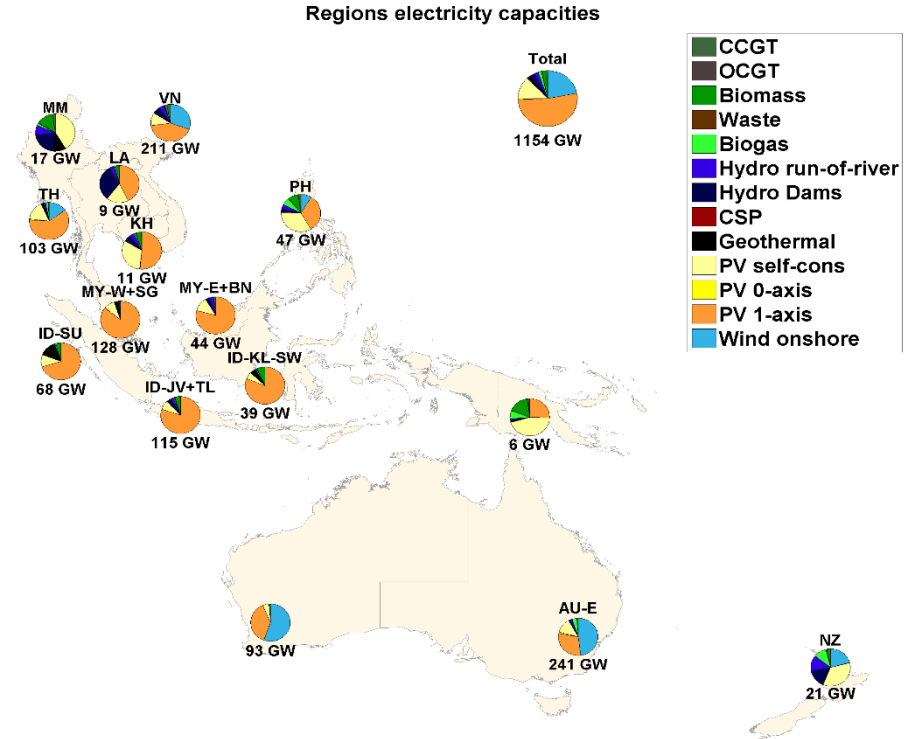
Area-wide open trade



Key insights:

- Area-wide scenario shows high PV capacities which are dominated by PV single-axis and complemented by prosumer PV installations

Area-wide open trade desalination gas



Key insights:

- Area-wide desalination gas scenario is dominated by PV
- PV single-axis and wind being the main source of electricity for seawater desalination and industrial gas production, especially for importing regions



CARBON

Results

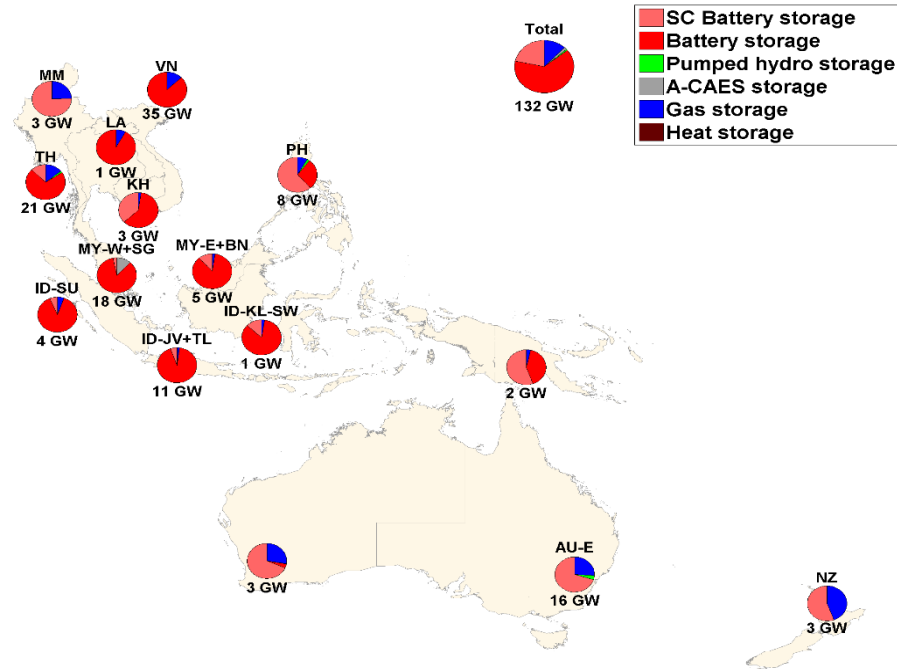
Storages Capacities – area-wide and area-wide open trade desalination gas



Open your mind. LUT.
Lappeenranta University of Technology

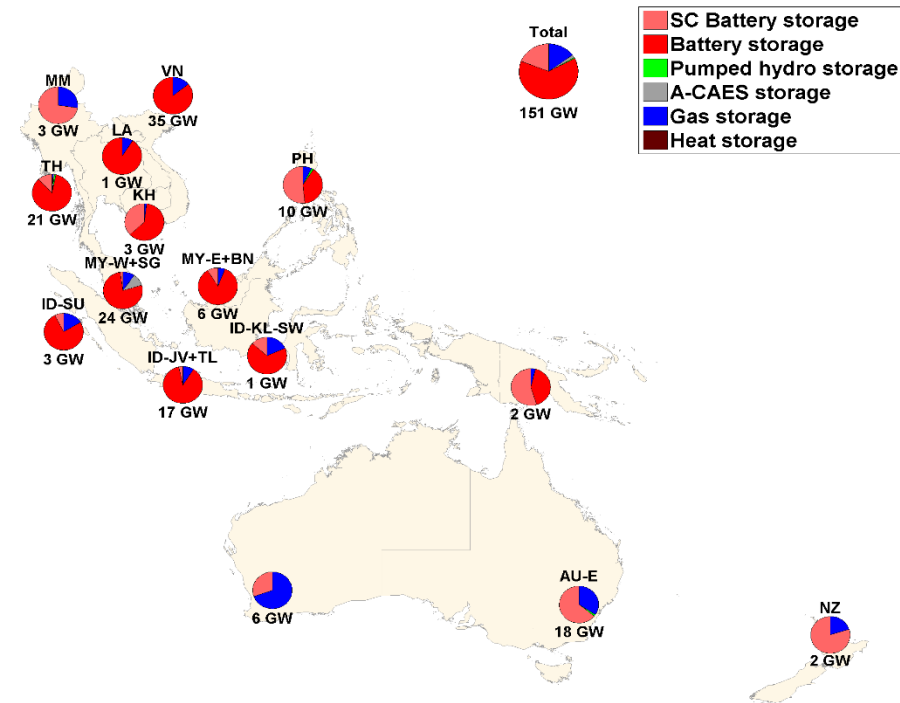
Area-wide open trade

Regions storage capacities



Area-wide open trade desalination gas

Regions storage capacities



Key insights:

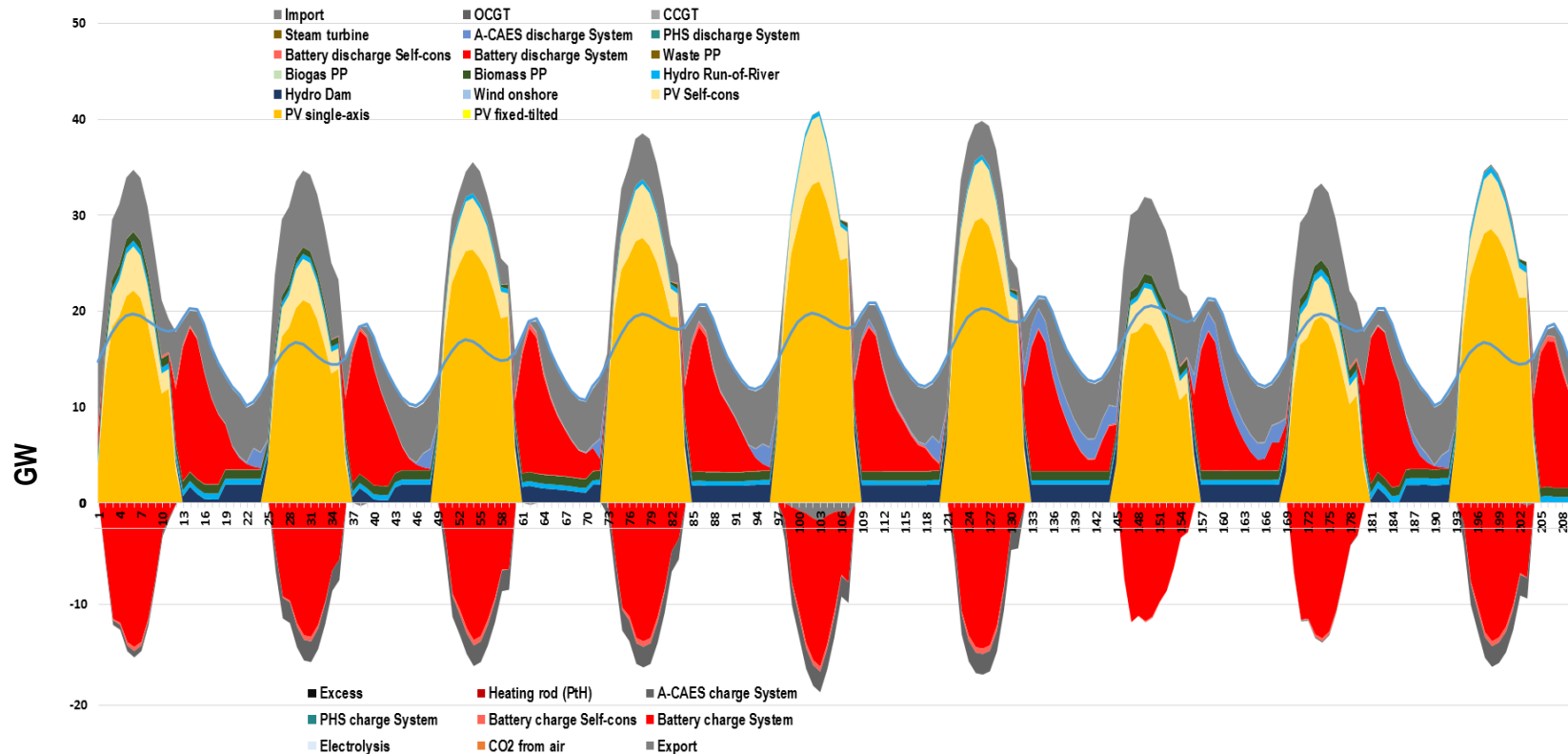
- Excess energy for area-wide open trade desalination gas: higher in absolute numbers, but similar to relative ones.
- Hydro dams are very important as virtual battery, batteries in a key role for prosumers but also on the grid level and gas storages for balancing periods of wind and solar shortages
- A-CAES important for region-wide and country-wide scenarios, however trading within regions is lower in cost than A-CAES

Results

Net importer region – Malaysia West + Singapore



Open your mind. LUT.
Lappeenranta University of Technology



Key insights:

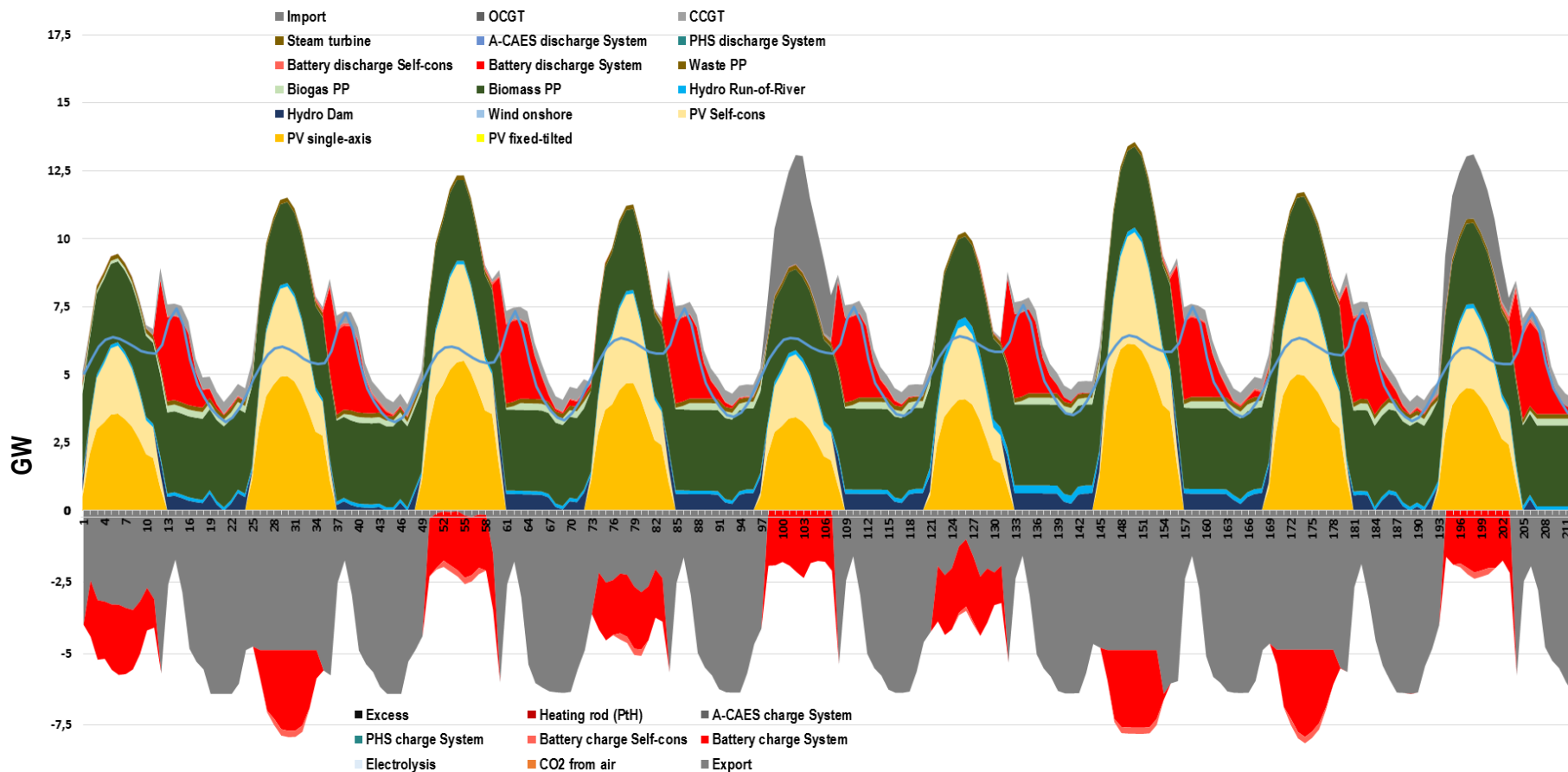
- Malaysia West + Singapore imports 31 TWh of electricity from the grid (neighbouring regions)
- own generation is based on PV (prosumer, single-axis)
- batteries and A-CAES charged during daytime and discharged in afternoon (only batteries) and evening (both)

Results

Net exporter region – Sumatra



Open your mind. LUT.
Lappeenranta University of Technology



Key insights:

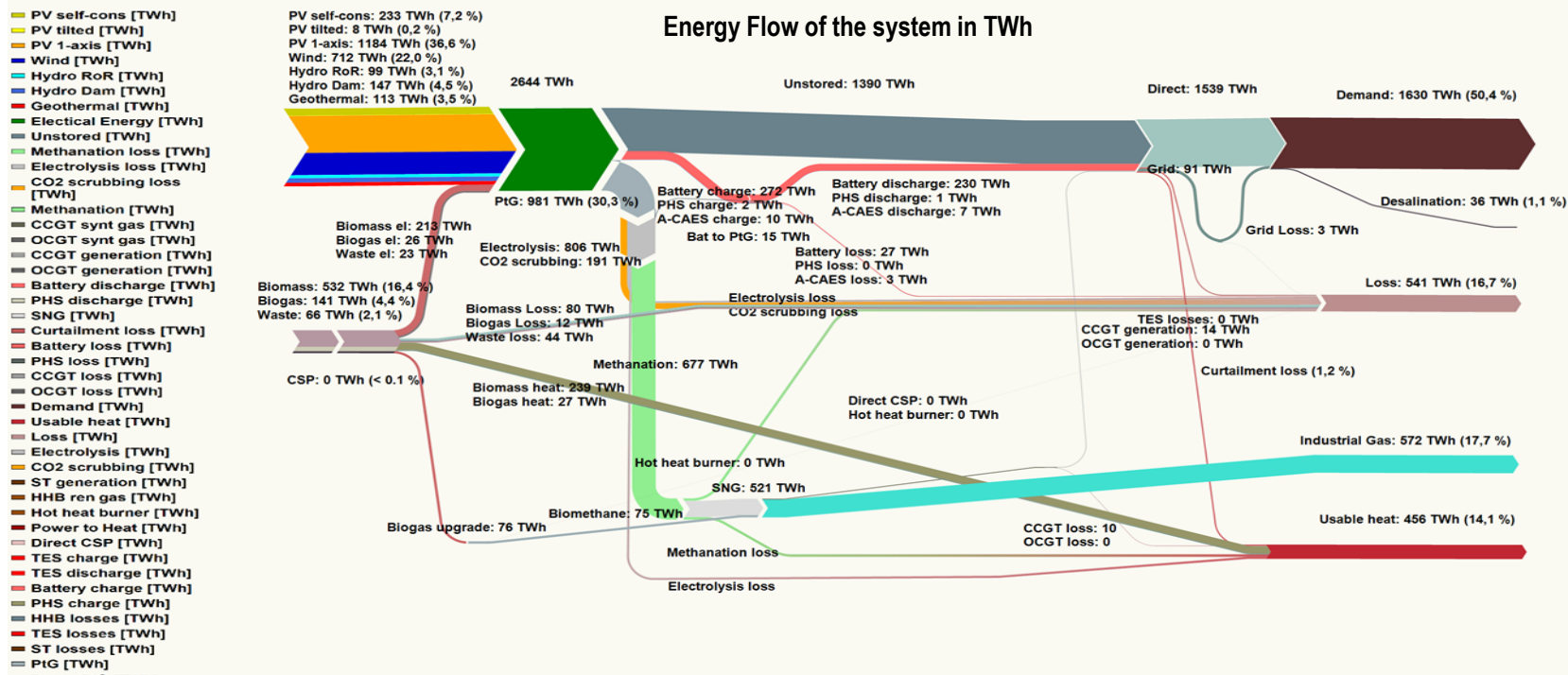
- Sumatra exports 29 TWh of electricity to the grid (neighbouring regions)
- Energy mix is mainly based on PV (prosumers), hydro dams and biomass
- Batteries shift PV-based electricity in the afternoon and night
- Hydro dams and biomass is used flexibly in hours of no PV

Results

Energy flow of the System of area-wide open trade desalination gas (2030)



Open your mind. LUT.
Lappeenranta University of Technology



Key insights:

- PV is the major energy source (prosumers contribute significantly)
- Wind energy and biomass are further major energy sources
- Low fraction to be stored or traded within regions via grids



NEO
CARBON

Comparison to other regions

Regions	LCOE total region- wide [€/MWh]	LCOE total area- wide [€/MWh]	Integrat ion benefit ** [%]	storag es* [%]	grids interre gional trade* [%]	Curtail ment [%]	PV prosu mers* [%]	PV system * [%]	Wind * [%]	Biomass * [%]	hydro* [%]
North-East Asia	77	68	6.0%	10%	26%	6%	14.3%	27.5%	48.2%	7.8%	7.2%
South-East Asia	67	64	9.5%	8%	3%	3%	7.2%	36.8%	22.0%	22.9%	7.6%
Eurasia	63	53	23.2%	<1%	13%	3%	3.8%	9.9%	58.1%	13.0%	15.4%
South America	62	55	7.8%	5%	12%	5%	12.1%	28.0%	10.8%	28.0%	21.1%

* Integrated scenario, supply share

** annualised costs

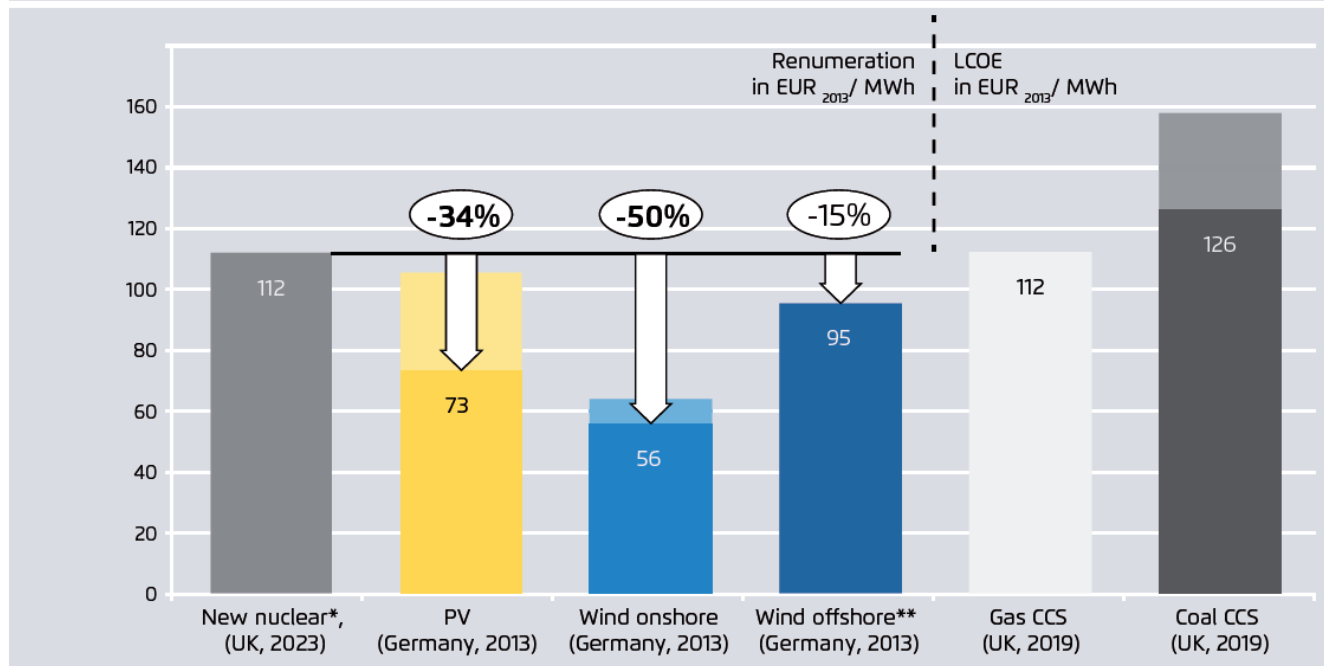
Key insights:

- 100% RE is highly competitive
- least cost for high match of seasonal supply and demand
- PV share typically around 40% (range 14-44%)
- hydro and biomass limited the more sectors are integrated
- flexibility options limit storage to 10% and it will further decrease with heat and mobility sector integration
- most generation locally within sub-regions (grids 2-26%)

LCOE of alternatives are NO alternative



Comparison of average remuneration for new nuclear power, PV, wind and the levelized cost of electricity for gas/coal CCS



Key insights

- PV-Wind-Gas is the least cost option (with existing hydro)
- nuclear and coal-CCS is too expensive
- nuclear and coal-CCS are high risk technologies
- high value added for PV-Wind due to higher capacities needed

Comparison to latest IEA report on SE Asia

Table 2.2 ▶ Electricity generation by fuel in Southeast Asia (TWh)

	1990	2013	2020	2040	Shares		CAAGR* 2013-2040
					2013	2040	
Fossil fuels	120	648	925	1 699	82%	77%	3.6%
Coal	28	255	482	1 097	32%	50%	5.6%
Gas	26	349	406	578	44%	26%	1.9%
Oil	66	45	36	24	6%	1%	-2.2%
Nuclear	-	-	-	32	-	1%	n.a.
Renewables	34	141	180	481	18%	22%	4.7%
Hydro	27	110	119	255	14%	12%	3.2%
Geothermal	7	19	27	58	2%	3%	4.2%
Bioenergy	1	10	22	75	1%	3%	7.7%
Other**	-	2	12	93	0%	4%	16.0%
Total	154	789	1 104	2 212	100%	100%	3.9%

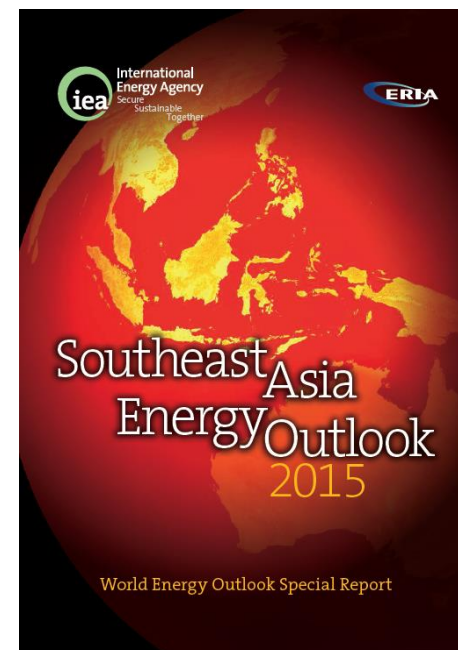
*Compound average annual growth rate. **Includes wind and solar PV.

Table 2.3 ▶ Cost and operational features of key power generation technologies in Southeast Asia, 2030

	Capital cost (\$/kW)	Fixed O&M cost (\$/kW)	Thermal efficiency	Capacity factor	Construction time (years)
Coal supercritical	1 600	64	41%	75%	5
Gas CCGT	700	25	58%	60%	3
Wind (onshore)	1 700	43	n.a.	27%	1.5
Solar PV (large scale)	1 600	24	n.a.	17.5%	1.5
Large hydro	2 500	55	n.a.	33%	4
Geothermal	3 200	64	10%	75%	4

Key insights:

- IEA does not assume any major change in the energy mix
- IEA uses outdated (much too high) PV capex numbers, since in 2015 the PV capex is around 1000 €/kWp (<< 1600 USD/kWp in 2030)
- IEA numbers include subsidies for coal and gas, due to no CO₂ price and heavy metal emissions (reason for coal decline and PV and wind investments in China)
- Country-wide scenario for 100% RE is 67 €/MWh for 2030 compared to about 73 USD/MWh for IEA mix for 2040 (assuming 80 USD/t for coal and 10 USD/MBtu for gas) with substantial higher risk for stranded investments
- Policy recommendation seems to be careless!



-
- Overview
 - Solar Home Systems/ pico SHS
 - PV upgrades for diesel grids
 - Country ranking business models
 - Role of batteries: case of Tanzania
 - Solarkiosk: catalyst for electrification
 - Islands: on-grid but off-grid
 - 100% RE for the case of South-East Asia
 - Summary
-

Summary

- 1.3 bn people have no access to electricity
- good solar resources lead to solar PV solutions
- SHS and pico SHS show excellent economics
- PV upgrade of unsubsidized diesel grids is financially very beneficial
- countries in East and Southern Africa show good business conditions
- affordable batteries are a key for high RE shares
- Solarkiosk is a catalyst for electrification
- PV upgrade of existing diesel grids on islands is very beneficial
- however, total off-grid market potential might be about 100 GWp
- 100% renewable energy is a real policy option!

Thanks for your attention!



Open your mind. LUT.

Lappeenranta **University of Technology**

LAPPEENRANTA UNIVERSITY OF TECHNOLOGY STRATEGY 2015: **TOGETHER**

LUT'S STRATEGIC FOCUS AREAS ARE AS FOLLOWS:



**GREEN ENERGY
AND TECHNOLOGY**

**SUSTAINABLE
VALUE CREATION**

**INTERNATIONAL HUB
OF RUSSIAN RELATIONS**

VALUES

Courage to succeed.
Passion for innovation through science.
Will to build well-being.

MISSION

We will contribute to the welfare
and sustainable competitiveness of
Finland with our expertise in science,
technology and business.

VISION 2015

LUT will be an agile, international university
combining technology and business. In its key
areas of expertise, LUT will represent the top
European level.